

Local Market Update – November 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Hartford

- 40.0%

Change in
New Listings

+ 50.0%

Change in
Closed Sales

+ 1.2%

Change in
Median Sales Price

Minnehaha County, SD

November

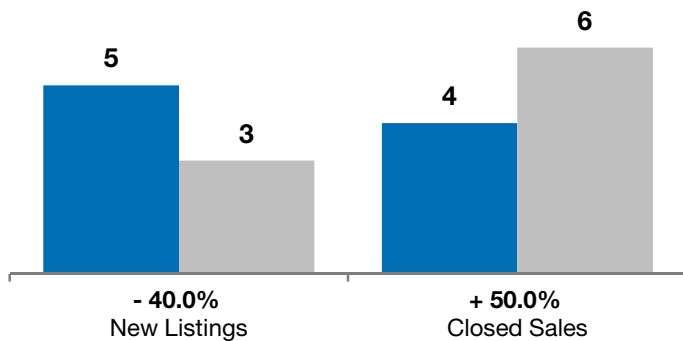
Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	5	3	- 40.0%	80	69	- 13.8%
Closed Sales	4	6	+ 50.0%	55	47	- 14.5%
Median Sales Price*	\$152,225	\$154,000	+ 1.2%	\$157,000	\$158,000	+ 0.6%
Average Sales Price*	\$175,713	\$155,667	- 11.4%	\$184,138	\$188,374	+ 2.3%
Percent of Original List Price Received*	98.4%	94.4%	- 4.1%	96.1%	92.4%	- 3.9%
Average Days on Market Until Sale	193	87	- 55.0%	100	100	- 0.6%
Inventory of Homes for Sale	13	24	+ 84.6%	--	--	--
Months Supply of Inventory	2.7	5.5	+ 104.5%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

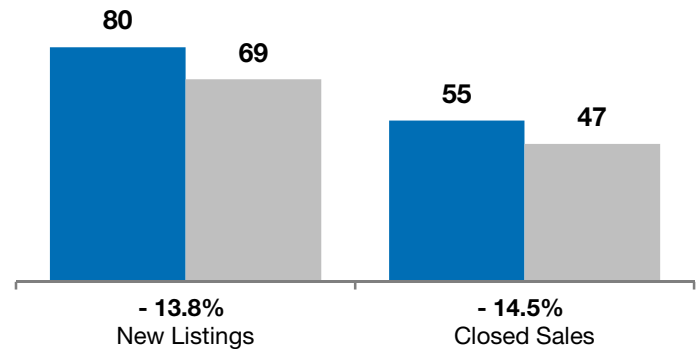
November

■ 2012 ■ 2013

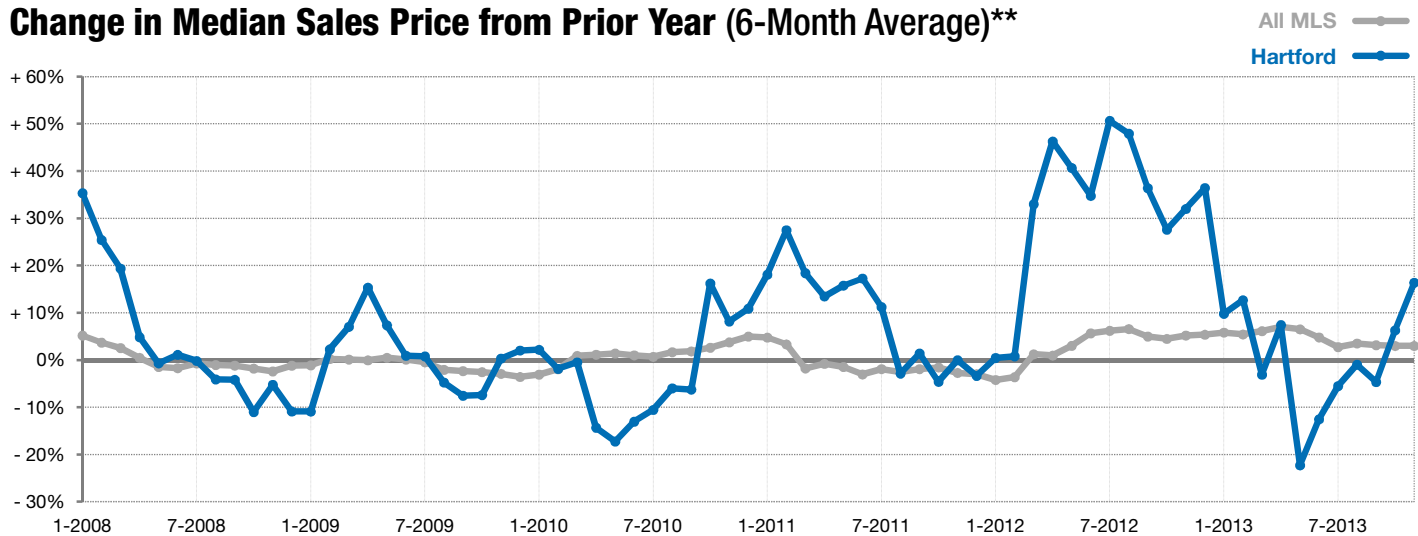


Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 5, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.