

Local Market Update – November 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Iowa

Multiple Counties, IA

0.0%

Change in
New Listings

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Change in
Closed Sales

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Change in
Median Sales Price

November

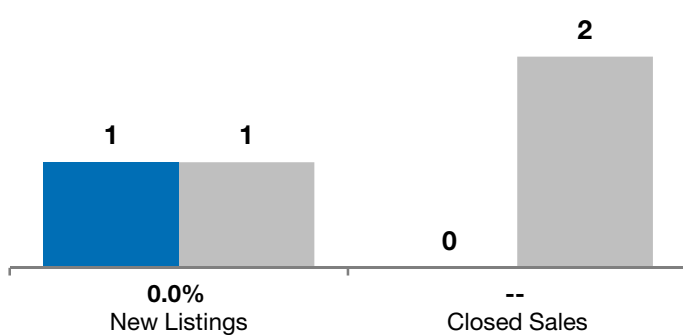
Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	1	1	0.0%	15	16	+ 6.7%
Closed Sales	0	2	--	8	7	- 12.5%
Median Sales Price*	\$0	\$188,700	--	\$109,000	\$149,750	+ 37.4%
Average Sales Price*	\$0	\$188,700	--	\$121,488	\$139,950	+ 15.2%
Percent of Original List Price Received*	0.0%	87.1%	--	90.6%	86.8%	- 4.1%
Average Days on Market Until Sale	0	192	--	71	155	+ 118.9%
Inventory of Homes for Sale	6	5	- 16.7%	--	--	--
Months Supply of Inventory	5.3	5.0	- 6.3%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

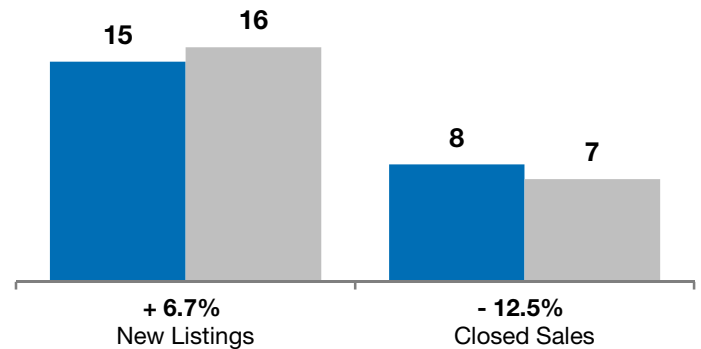
November

■ 2012 ■ 2013

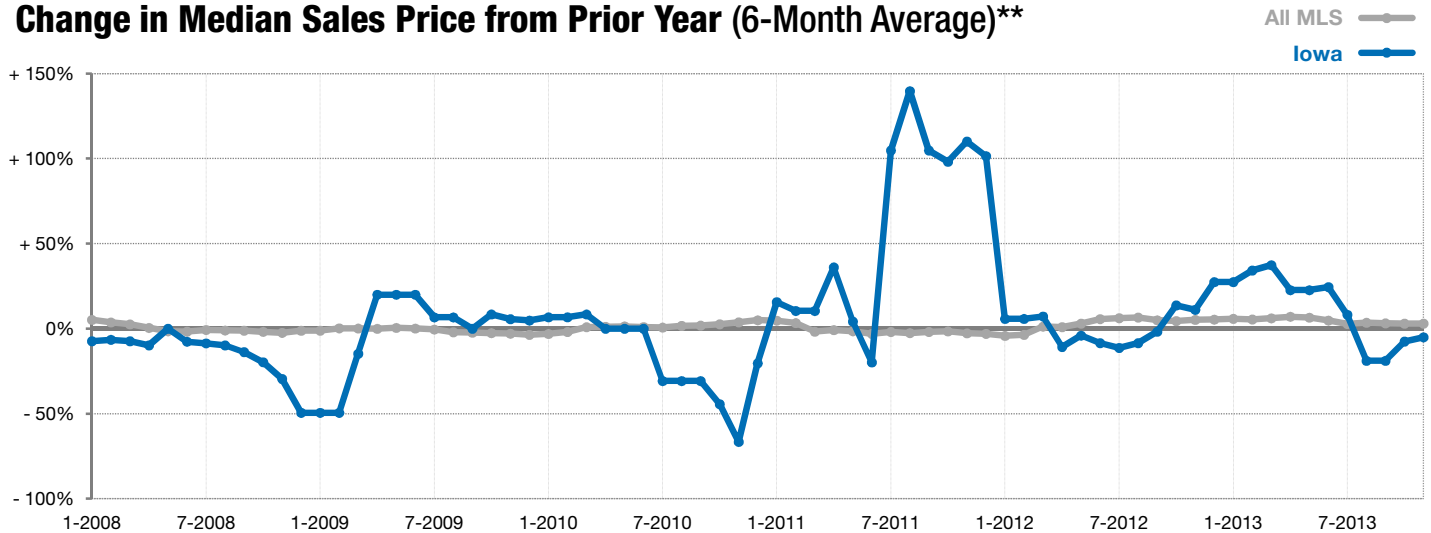


Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 5, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.