

Local Market Update – November 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Luverne

- 63.6%

Change in
New Listings

+ 14.3%

Change in
Closed Sales

- 9.9%

Change in
Median Sales Price

Rock County, MN

November

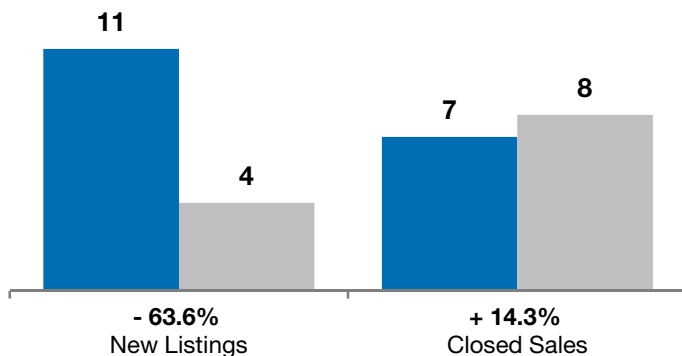
Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	11	4	- 63.6%	118	111	- 5.9%
Closed Sales	7	8	+ 14.3%	60	68	+ 13.3%
Median Sales Price*	\$124,900	\$112,500	- 9.9%	\$91,000	\$92,500	+ 1.6%
Average Sales Price*	\$116,414	\$118,344	+ 1.7%	\$106,691	\$104,001	- 2.5%
Percent of Original List Price Received*	93.6%	97.7%	+ 4.3%	89.8%	91.6%	+ 2.0%
Average Days on Market Until Sale	86	123	+ 42.5%	135	148	+ 9.8%
Inventory of Homes for Sale	66	54	- 18.2%	--	--	--
Months Supply of Inventory	12.6	8.5	- 32.2%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

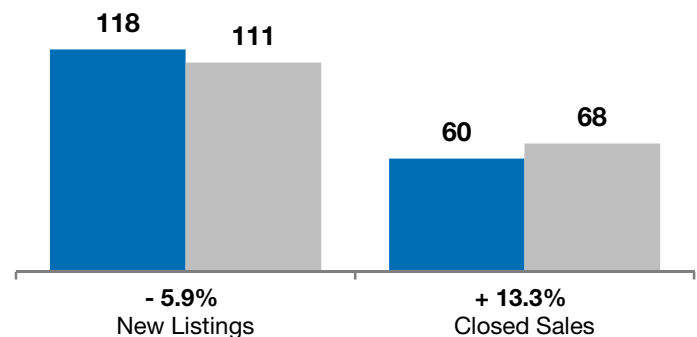
November

■ 2012 ■ 2013

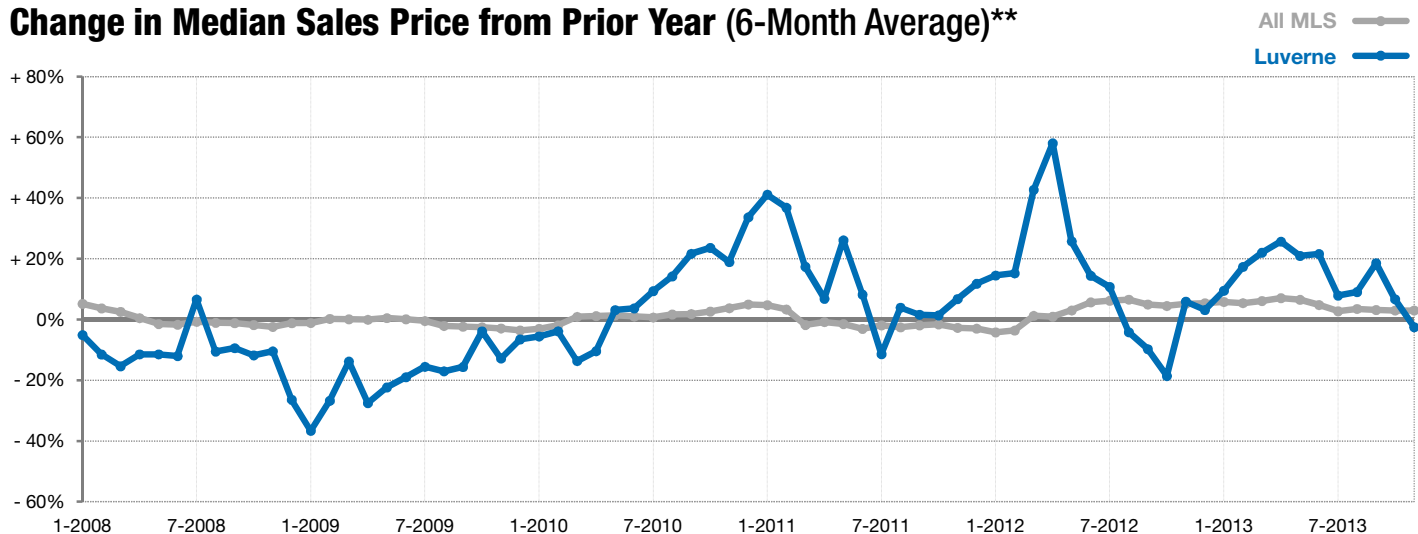


Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 5, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.