

Local Market Update – November 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Worthing

- 66.7%

--

--

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Lincoln County, SD

November

Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	3	1	- 66.7%	23	30	+ 30.4%
Closed Sales	0	3	--	10	25	+ 150.0%
Median Sales Price*	\$0	\$111,500	--	\$126,250	\$132,500	+ 5.0%
Average Sales Price*	\$0	\$114,500	--	\$176,043	\$133,188	- 24.3%
Percent of Original List Price Received*	0.0%	95.8%	--	94.9%	96.0%	+ 1.2%
Average Days on Market Until Sale	0	82	--	110	95	- 12.9%
Inventory of Homes for Sale	9	3	- 66.7%	--	--	--
Months Supply of Inventory	6.5	1.3	- 79.6%	--	--	--

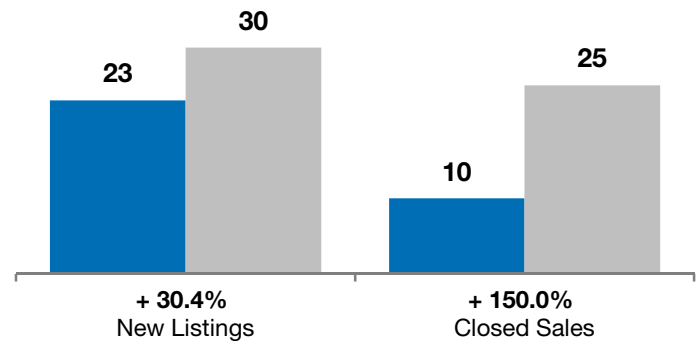
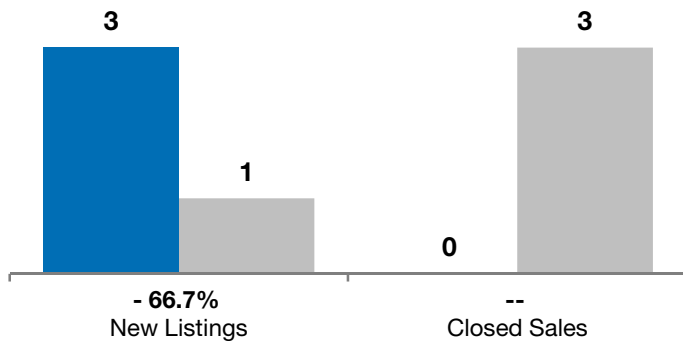
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

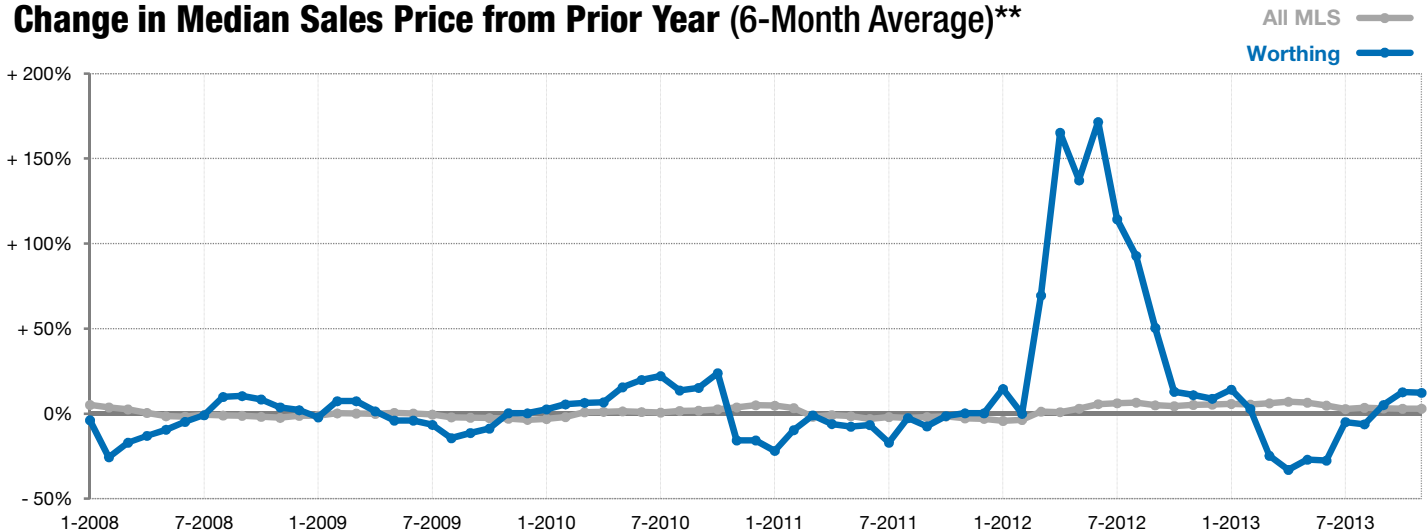
■ 2012 ■ 2013

Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 5, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.