

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Harrisburg

+ 150.0%

Change in
New Listings

- 16.7%

Change in
Closed Sales

- 0.7%

Change in
Median Sales Price

Lincoln County, SD

December

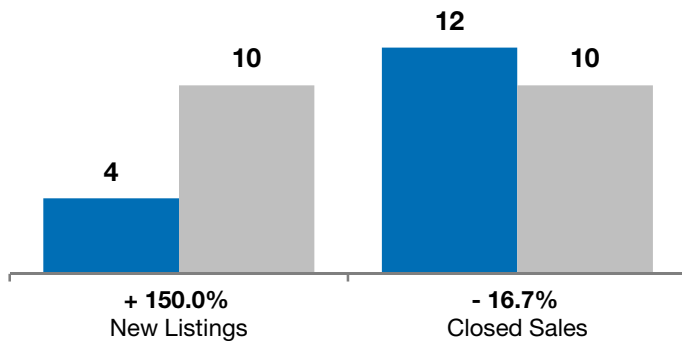
Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	4	10	+ 150.0%	244	231	- 5.3%
Closed Sales	12	10	- 16.7%	138	178	+ 29.0%
Median Sales Price*	\$185,000	\$183,700	- 0.7%	\$156,900	\$167,500	+ 6.8%
Average Sales Price*	\$188,896	\$214,975	+ 13.8%	\$174,232	\$184,916	+ 6.1%
Percent of Original List Price Received*	98.6%	95.8%	- 2.8%	97.3%	97.8%	+ 0.6%
Average Days on Market Until Sale	85	112	+ 31.4%	85	84	- 0.8%
Inventory of Homes for Sale	50	35	- 30.0%	--	--	--
Months Supply of Inventory	4.4	2.3	- 47.1%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

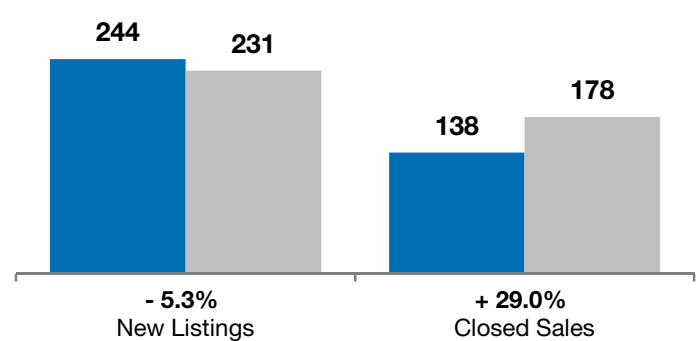
December

■ 2012 ■ 2013

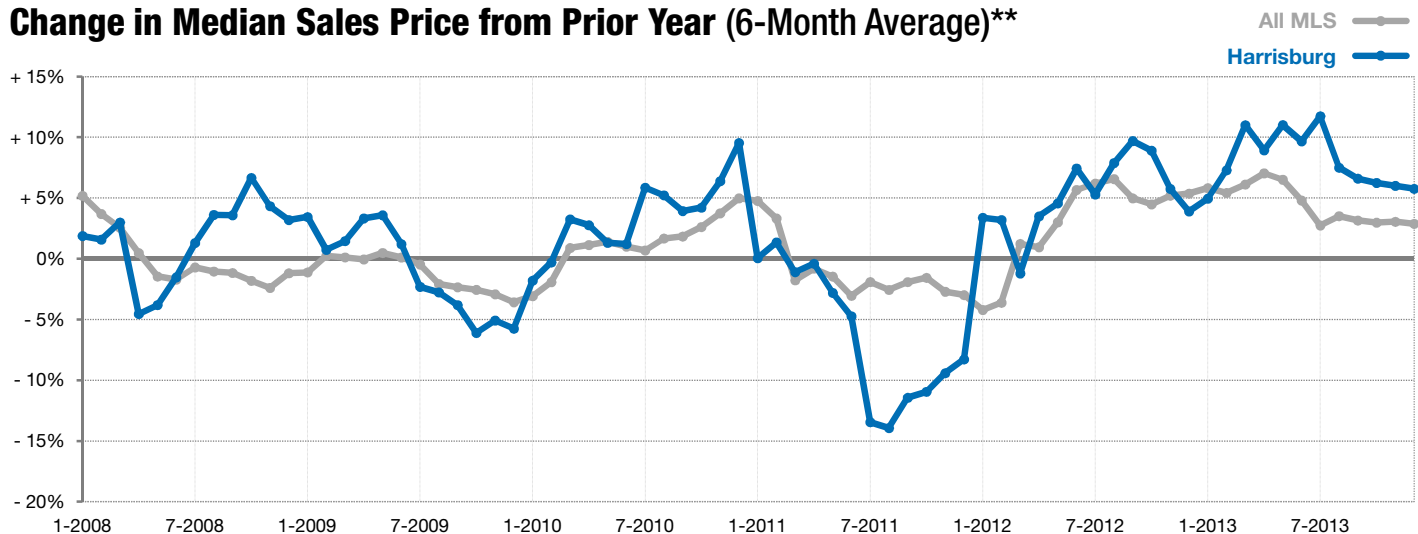


Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 7, 2014. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.