

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Iowa

Multiple Counties, IA

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0.0%

- 69.0%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

December

Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	0	0	--	15	16	+ 6.7%
Closed Sales	1	1	0.0%	9	8	- 11.1%
Median Sales Price*	\$145,000	\$45,000	- 69.0%	\$120,000	\$122,000	+ 1.7%
Average Sales Price*	\$145,000	\$45,000	- 69.0%	\$124,100	\$126,386	+ 1.8%
Percent of Original List Price Received*	76.4%	64.4%	- 15.7%	89.0%	83.6%	- 6.0%
Average Days on Market Until Sale	223	157	- 29.6%	88	155	+ 76.9%
Inventory of Homes for Sale	4	4	0.0%	--	--	--
Months Supply of Inventory	3.6	4.0	+ 12.5%	--	--	--

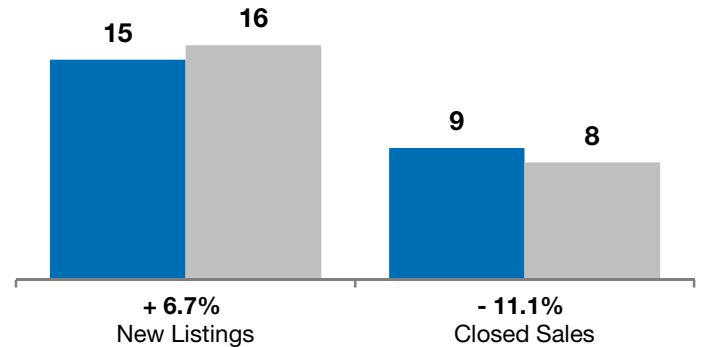
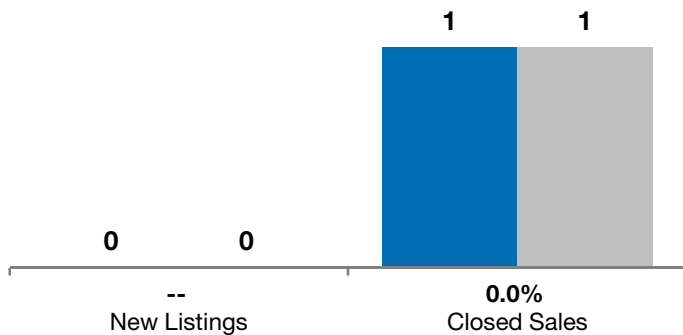
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

December

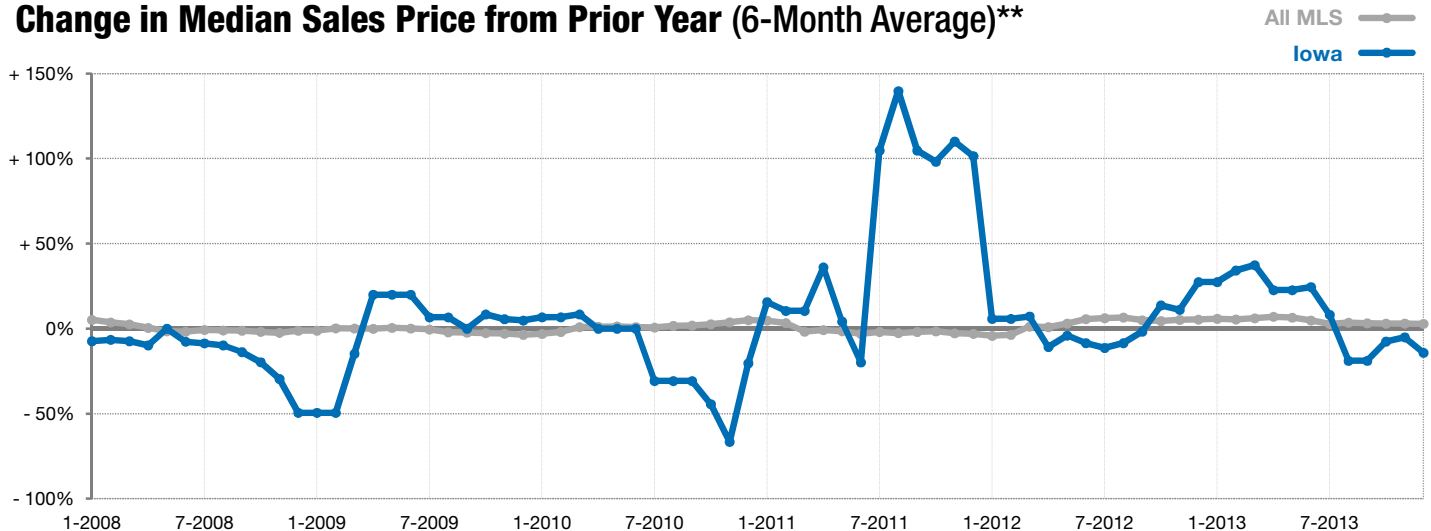
■ 2012 ■ 2013

Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 7, 2014. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.