

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Lennox

- 100.0% **0.0%** **- 20.9%**
 Change in New Listings Change in Closed Sales Change in Median Sales Price

Lincoln County, SD

December

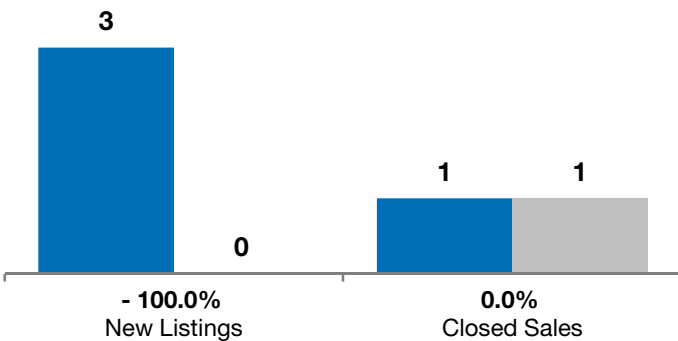
Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	3	0	- 100.0%	61	58	- 4.9%
Closed Sales	1	1	0.0%	32	36	+ 12.5%
Median Sales Price*	\$259,900	\$205,519	- 20.9%	\$130,200	\$112,450	- 13.6%
Average Sales Price*	\$259,900	\$205,519	- 20.9%	\$134,654	\$134,097	- 0.4%
Percent of Original List Price Received*	86.7%	91.3%	+ 5.4%	93.8%	93.3%	- 0.6%
Average Days on Market Until Sale	183	30	- 83.6%	104	75	- 27.6%
Inventory of Homes for Sale	10	8	- 20.0%	--	--	--
Months Supply of Inventory	3.1	2.4	- 21.8%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

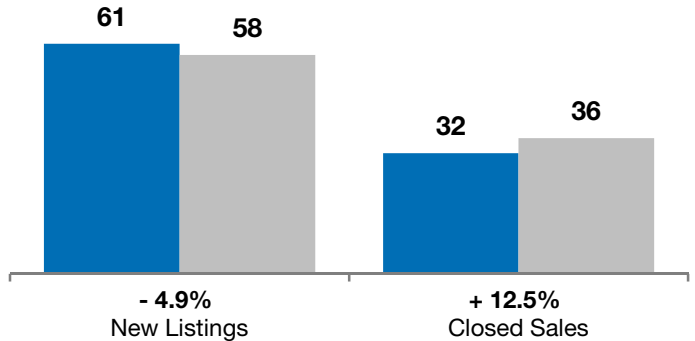
December

■ 2012 ■ 2013

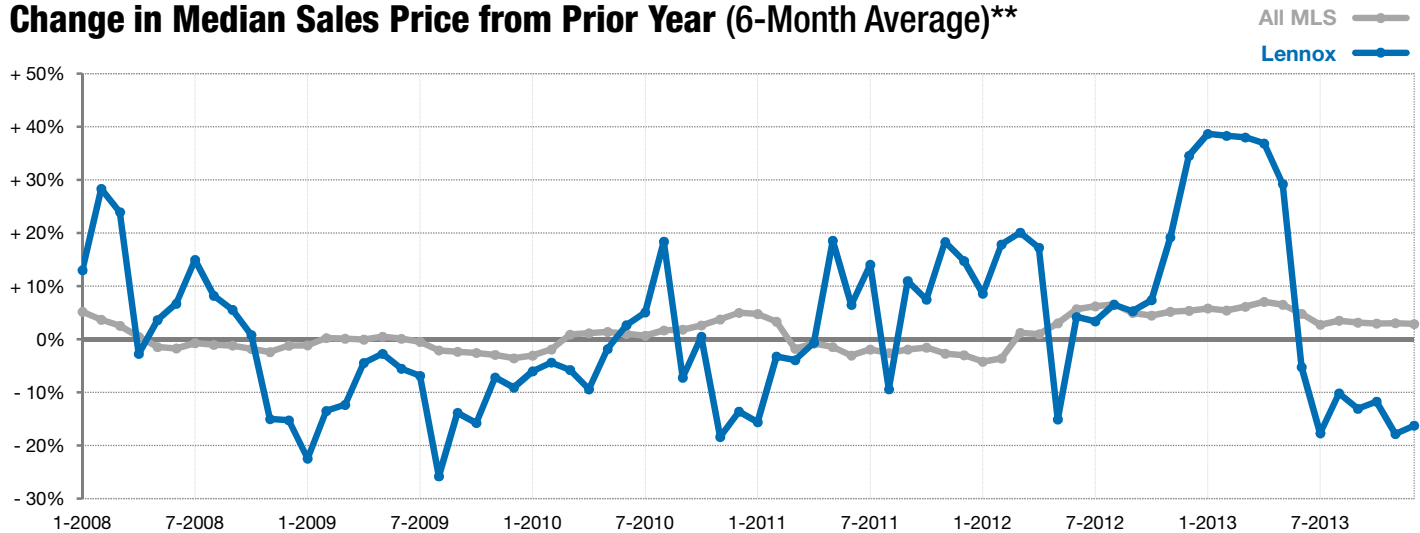


Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 7, 2014. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.