

Local Market Update – January 2014

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Baltic

- 100.0% **- 100.0%** **- 100.0%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Minnehaha County, SD

January

Year to Date

	2013	2014	+ / -	2013	2014	+ / -
New Listings	4	0	- 100.0%	4	0	- 100.0%
Closed Sales	2	0	- 100.0%	2	0	- 100.0%
Median Sales Price*	\$131,500	\$0	- 100.0%	\$131,500	\$0	- 100.0%
Average Sales Price*	\$131,500	\$0	- 100.0%	\$131,500	\$0	- 100.0%
Percent of Original List Price Received*	96.1%	0.0%	- 100.0%	96.1%	0.0%	- 100.0%
Average Days on Market Until Sale	76	0	- 100.0%	76	0	- 100.0%
Inventory of Homes for Sale	10	6	- 40.0%	--	--	--
Months Supply of Inventory	4.5	2.9	- 36.9%	--	--	--

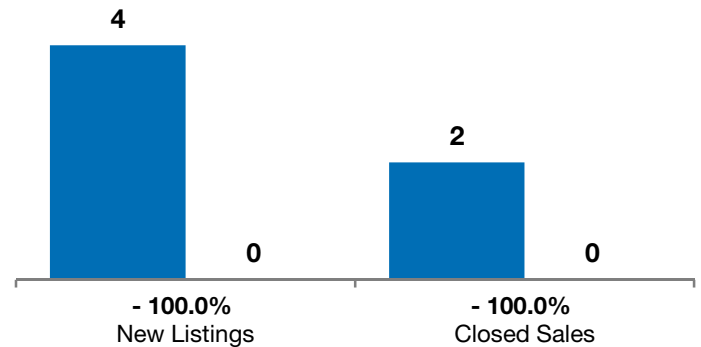
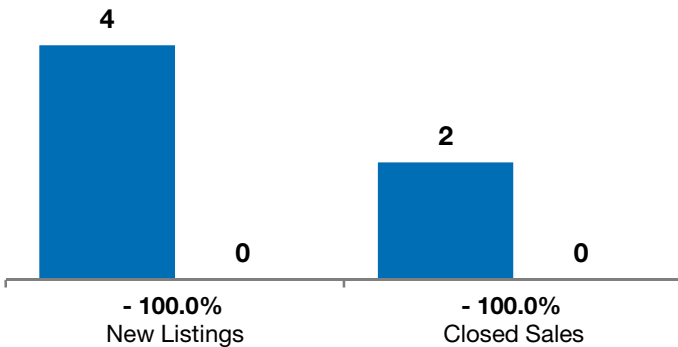
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

January

■ 2013 ■ 2014

Year to Date

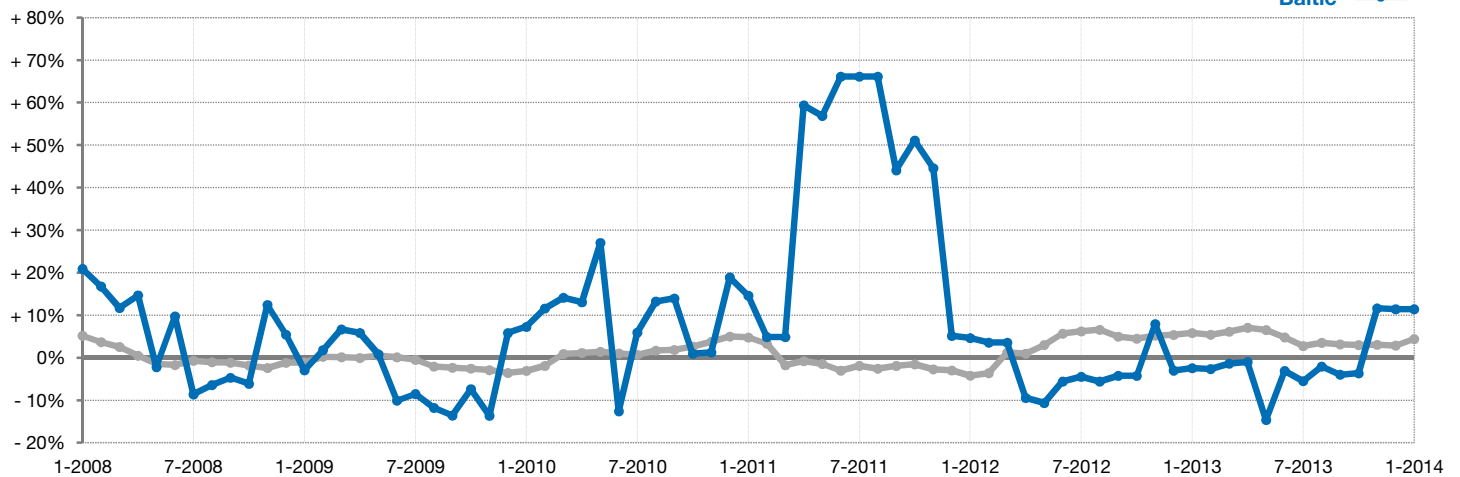
■ 2013 ■ 2014



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —

Baltic —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 6, 2014. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.