

# Local Market Update – January 2014

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



## Harrisburg

**+ 23.1%**

Change in  
New Listings

**+ 25.0%**

Change in  
Closed Sales

**- 8.5%**

Change in  
Median Sales Price

Lincoln County, SD

### January

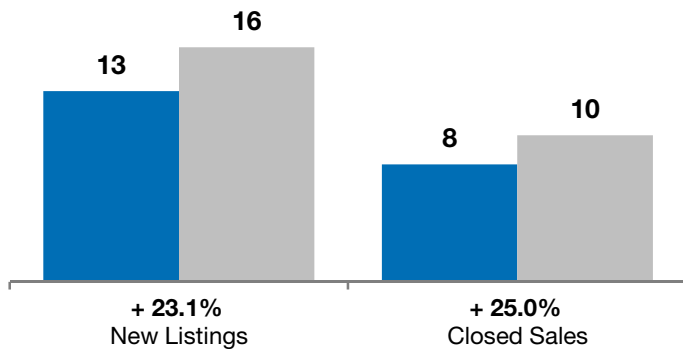
### Year to Date

	2013	2014	+ / -	2013	2014	+ / -
New Listings	13	16	+ 23.1%	13	16	+ 23.1%
Closed Sales	8	10	+ 25.0%	8	10	+ 25.0%
Median Sales Price*	\$167,150	\$153,000	- 8.5%	\$167,150	\$153,000	- 8.5%
Average Sales Price*	\$156,338	\$167,200	+ 6.9%	\$156,338	\$167,200	+ 6.9%
Percent of Original List Price Received*	96.5%	97.3%	+ 0.8%	96.5%	97.3%	+ 0.8%
Average Days on Market Until Sale	95	67	- 29.5%	95	67	- 29.5%
Inventory of Homes for Sale	44	36	- 18.2%	--	--	--
Months Supply of Inventory	3.6	2.5	- 29.6%	--	--	--

\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

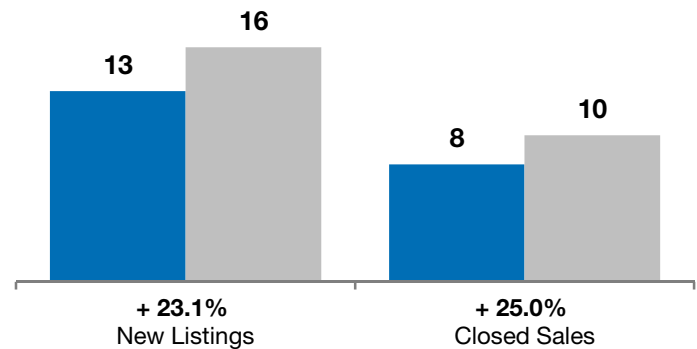
### January

■ 2013 ■ 2014

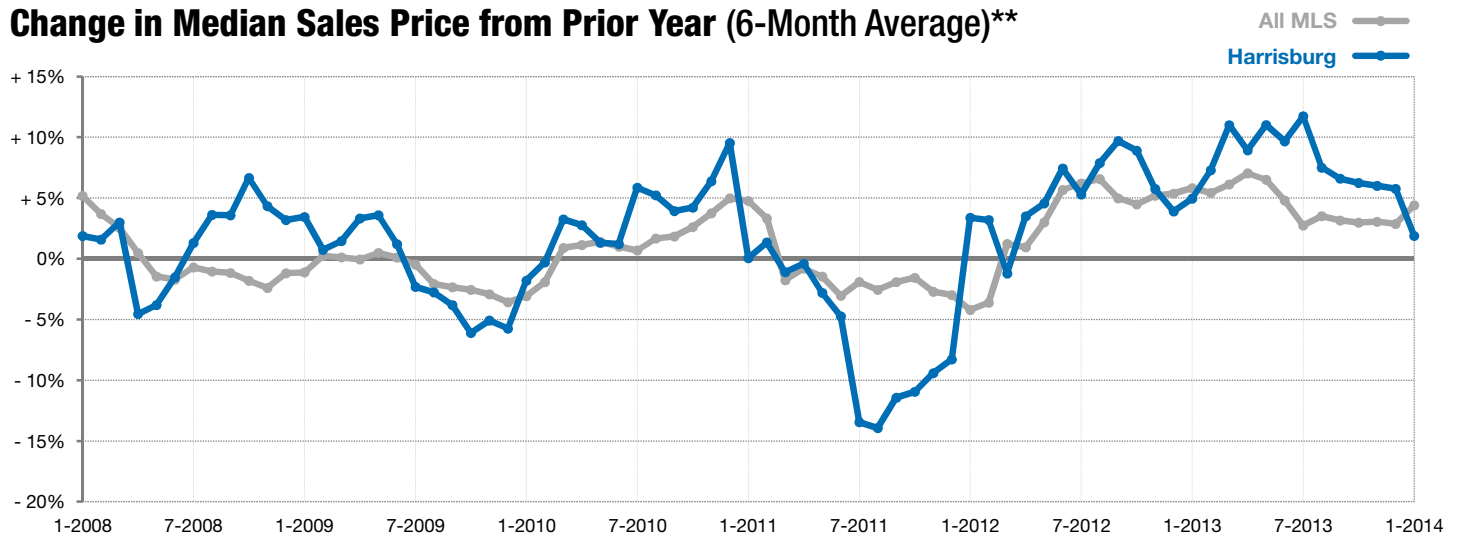


### Year to Date

■ 2013 ■ 2014



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 6, 2014. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.