

Local Market Update – January 2014

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Lennox

- 60.0%

Change in
New Listings

0.0%

Change in
Closed Sales

- 69.6%

Change in
Median Sales Price

Lincoln County, SD

January

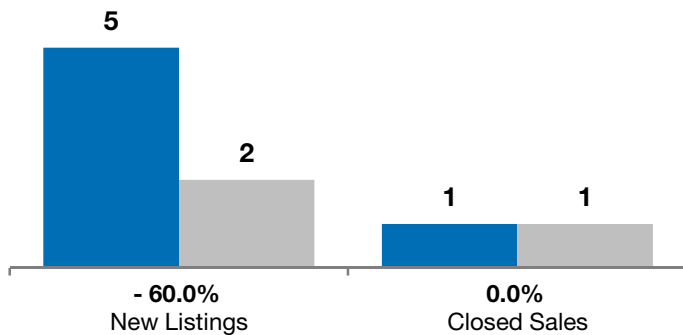
Year to Date

	2013	2014	+ / -	2013	2014	+ / -
New Listings	5	2	- 60.0%	5	2	- 60.0%
Closed Sales	1	1	0.0%	1	1	0.0%
Median Sales Price*	\$197,000	\$59,900	- 69.6%	\$197,000	\$59,900	- 69.6%
Average Sales Price*	\$197,000	\$59,900	- 69.6%	\$197,000	\$59,900	- 69.6%
Percent of Original List Price Received*	93.9%	75.8%	- 19.2%	93.9%	75.8%	- 19.2%
Average Days on Market Until Sale	127	108	- 15.0%	127	108	- 15.0%
Inventory of Homes for Sale	11	7	- 36.4%	--	--	--
Months Supply of Inventory	3.5	2.1	- 41.4%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

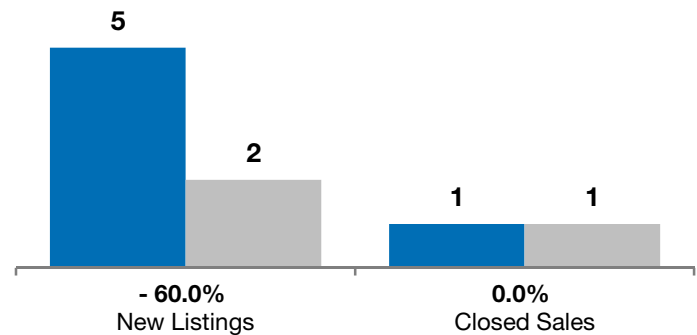
January

■ 2013 ■ 2014

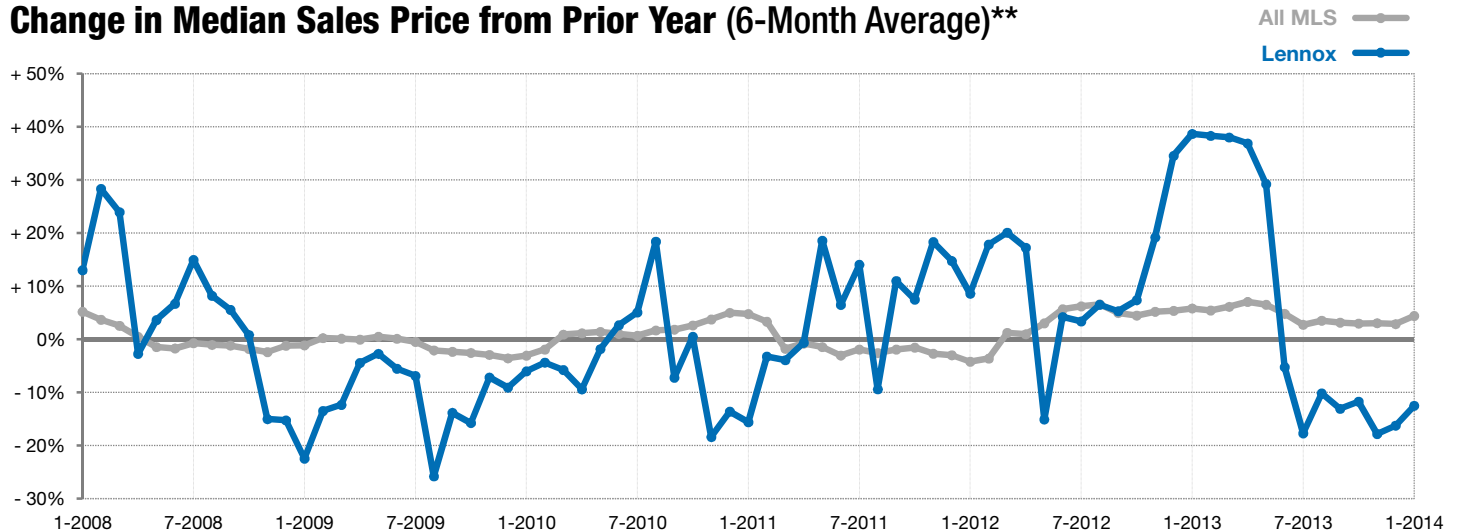


Year to Date

■ 2013 ■ 2014



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 6, 2014. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.