## **Local Market Update – January 2014**

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## Luverne

- 40.0%

0.0%

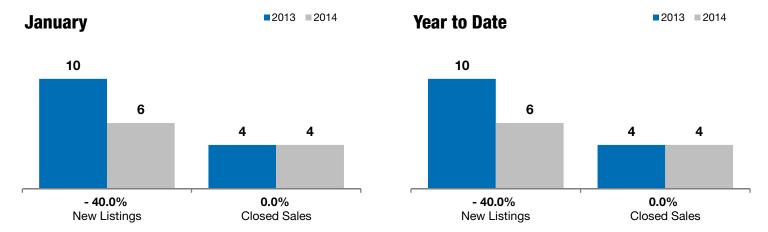
- 15.5%

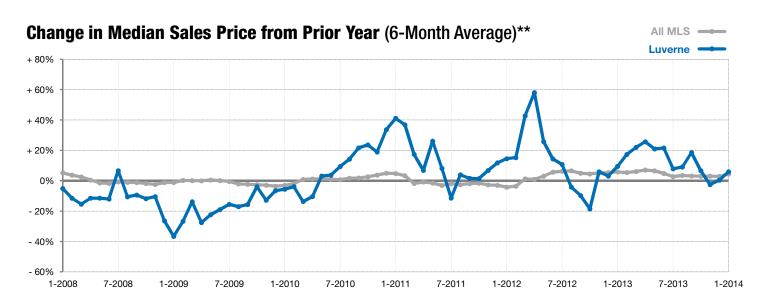
Change in New Listings Change in Closed Sales

Change in Median Sales Price

Rock County, MN	January			Year to Date		
	2013	2014	+/-	2013	2014	+/-
New Listings	10	6	- 40.0%	10	6	- 40.0%
Closed Sales	4	4	0.0%	4	4	0.0%
Median Sales Price*	\$124,270	\$105,001	- 15.5%	\$124,270	\$105,001	- 15.5%
Average Sales Price*	\$112,635	\$107,975	- 4.1%	\$112,635	\$107,975	- 4.1%
Percent of Original List Price Received*	89.5%	92.0%	+ 2.7%	89.5%	92.0%	+ 2.7%
Average Days on Market Until Sale	167	137	- 18.0%	167	137	- 18.0%
Inventory of Homes for Sale	56	53	- 5.4%			
Months Supply of Inventory	10.2	9.2	- 9.5%			

<sup>\*</sup> Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





<sup>\*\*</sup> Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 6, 2014. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.