

# Local Market Update – February 2014

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



## Harrisburg

**- 18.2%**

Change in  
New Listings

**- 50.0%**

Change in  
Closed Sales

**- 9.6%**

Change in  
Median Sales Price

Lincoln County, SD

### February

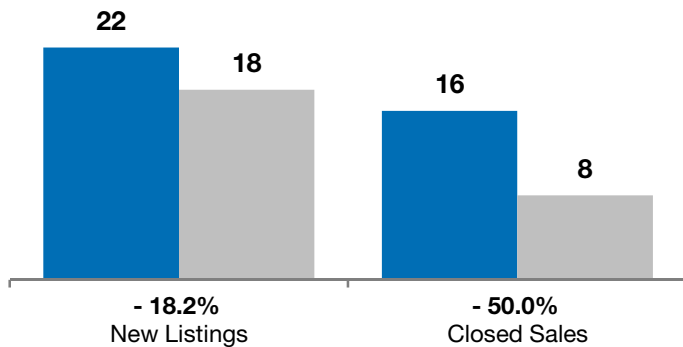
### Year to Date

	2013	2014	+ / -	2013	2014	+ / -
New Listings	22	18	- 18.2%	35	34	- 2.9%
Closed Sales	16	8	- 50.0%	24	18	- 25.0%
Median Sales Price*	\$166,000	\$150,000	- 9.6%	\$167,000	\$153,000	- 8.4%
Average Sales Price*	\$200,087	\$176,825	- 11.6%	\$185,504	\$171,478	- 7.6%
Percent of Original List Price Received*	97.0%	94.0%	- 3.0%	96.8%	95.9%	- 1.0%
Average Days on Market Until Sale	108	85	- 20.9%	103	75	- 27.4%
Inventory of Homes for Sale	51	42	- 17.6%	--	--	--
Months Supply of Inventory	3.9	3.0	- 24.9%	--	--	--

\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

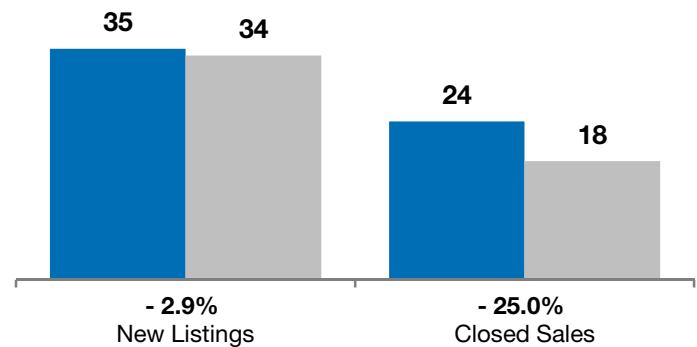
### February

■ 2013 ■ 2014

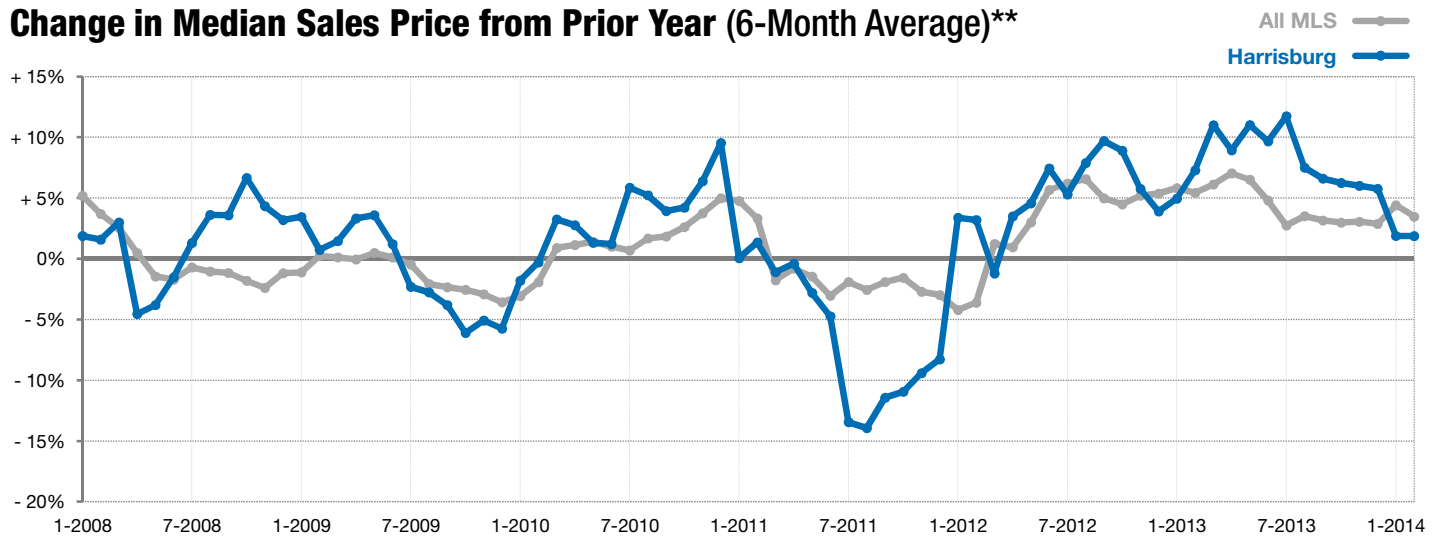


### Year to Date

■ 2013 ■ 2014



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 6, 2014. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.