Local Market Update - March 2014

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Dell Rapids

+ 50.0% + 350.0% + 5.7%

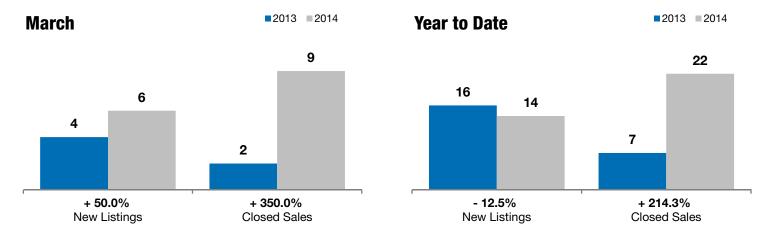
Change in **New Listings**

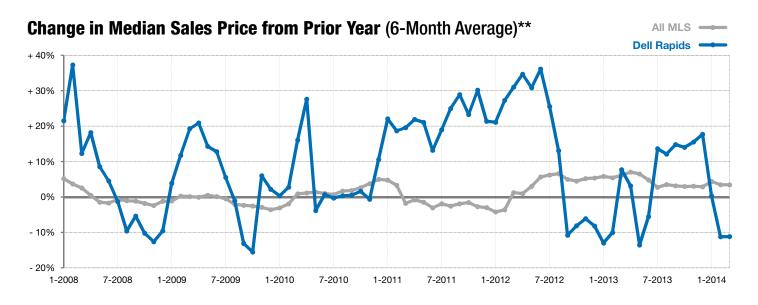
Change in **Closed Sales**

Change in **Median Sales Price**

Minnehaha County, SD	March			Year to Date		
	2013	2014	+/-	2013	2014	+/-
New Listings	4	6	+ 50.0%	16	14	- 12.5%
Closed Sales	2	9	+ 350.0%	7	22	+ 214.3%
Median Sales Price*	\$157,500	\$166,500	+ 5.7%	\$165,000	\$147,000	- 10.9%
Average Sales Price*	\$157,500	\$151,117	- 4.1%	\$175,986	\$144,880	- 17.7%
Percent of Original List Price Received*	95.9%	99.0%	+ 3.3%	94.1%	95.9%	+ 1.9%
Average Days on Market Until Sale	150	156	+ 3.9%	134	124	- 7.1%
Inventory of Homes for Sale	36	24	- 33.3%			
Months Supply of Inventory	6.5	3.8	- 41.3%			

^{*} Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 4, 2014. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.