

Local Market Update – March 2014

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Hartford

- 36.4%

Change in
New Listings

+ 50.0%

Change in
Closed Sales

+ 77.1%

Change in
Median Sales Price

Minnehaha County, SD

March

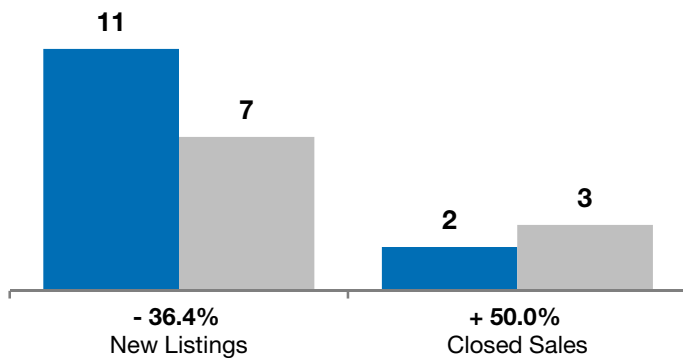
Year to Date

	2013	2014	+ / -	2013	2014	+ / -
New Listings	11	7	- 36.4%	16	17	+ 6.3%
Closed Sales	2	3	+ 50.0%	2	8	+ 300.0%
Median Sales Price*	\$128,750	\$228,000	+ 77.1%	\$128,750	\$168,950	+ 31.2%
Average Sales Price*	\$128,750	\$220,933	+ 71.6%	\$128,750	\$173,806	+ 35.0%
Percent of Original List Price Received*	89.3%	91.7%	+ 2.6%	89.3%	94.9%	+ 6.2%
Average Days on Market Until Sale	96	181	+ 89.9%	96	138	+ 44.2%
Inventory of Homes for Sale	29	23	- 20.7%	--	--	--
Months Supply of Inventory	6.0	5.0	- 16.6%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

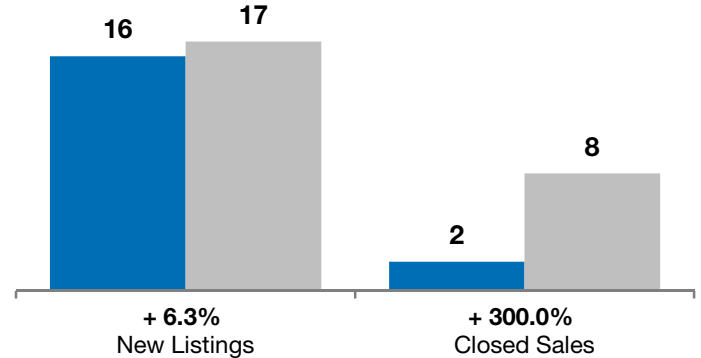
March

■ 2013 ■ 2014

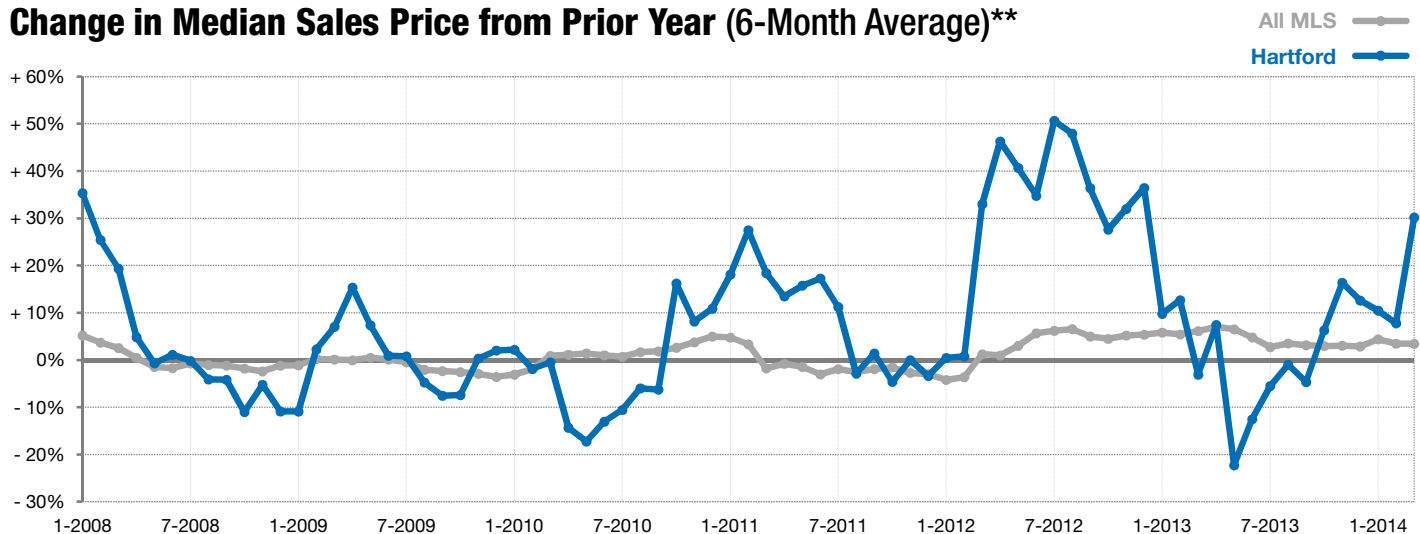


Year to Date

■ 2013 ■ 2014



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 4, 2014. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.