

Local Market Update – March 2014

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Worthing

- 40.0%

Change in
New Listings

0.0%

Change in
Closed Sales

+ 36.2%

Change in
Median Sales Price

Lincoln County, SD

March

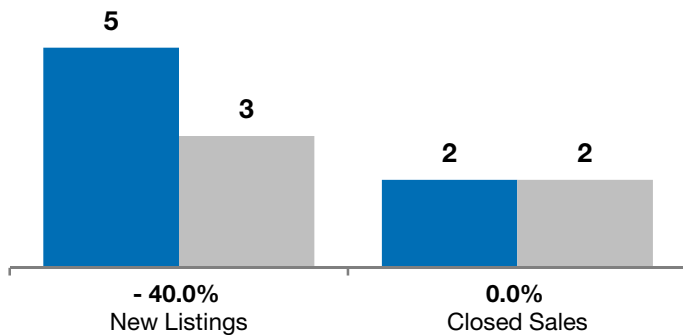
Year to Date

	2013	2014	+ / -	2013	2014	+ / -
New Listings	5	3	- 40.0%	12	8	- 33.3%
Closed Sales	2	2	0.0%	4	2	- 50.0%
Median Sales Price*	\$109,600	\$149,250	+ 36.2%	\$129,600	\$149,250	+ 15.2%
Average Sales Price*	\$109,600	\$149,250	+ 36.2%	\$120,300	\$149,250	+ 24.1%
Percent of Original List Price Received*	90.9%	95.3%	+ 4.8%	91.6%	95.3%	+ 4.1%
Average Days on Market Until Sale	22	66	+ 207.0%	68	66	- 2.2%
Inventory of Homes for Sale	11	6	- 45.5%	--	--	--
Months Supply of Inventory	6.6	2.6	- 60.5%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

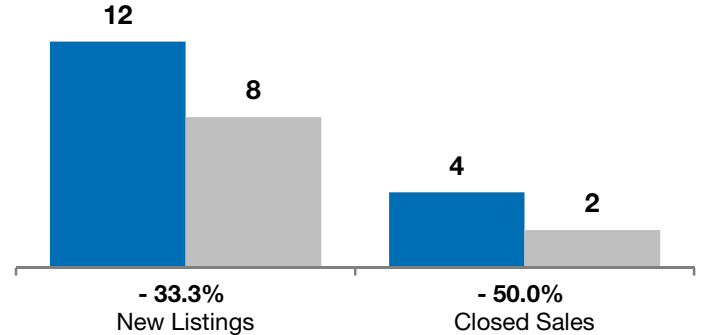
March

■ 2013 ■ 2014

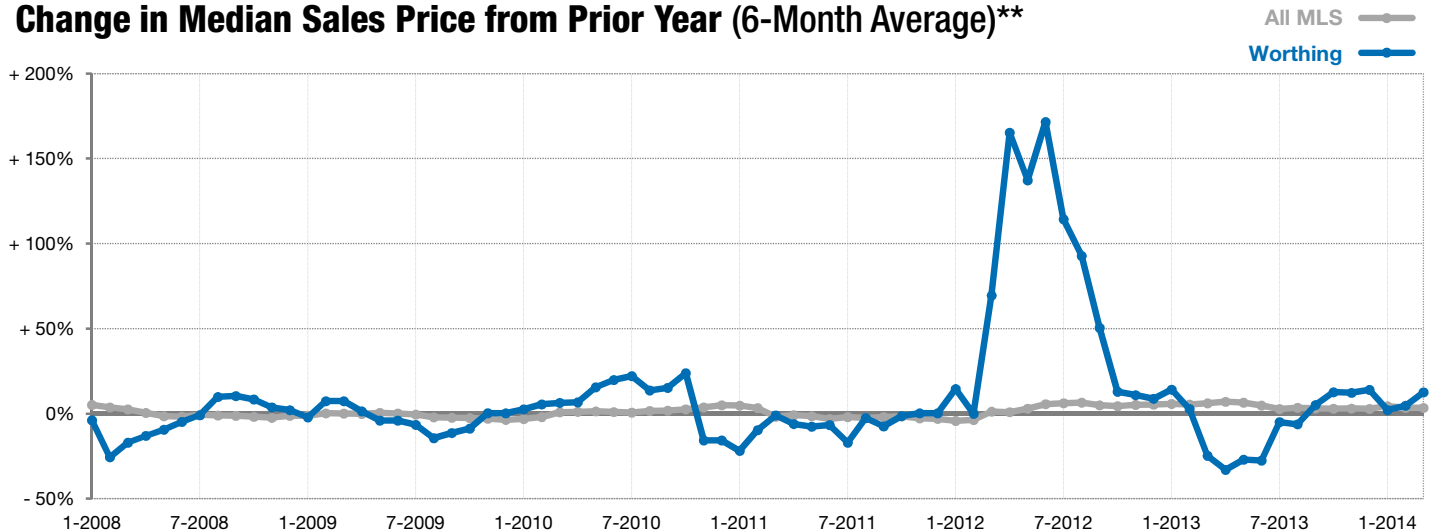


Year to Date

■ 2013 ■ 2014



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 4, 2014. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.