

Local Market Update – April 2014

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Hartford

- 3.4%

Change in
New Listings

- 25.0%

Change in
Closed Sales

+ 14.5%

Change in
Median Sales Price

Minnehaha County, SD

April

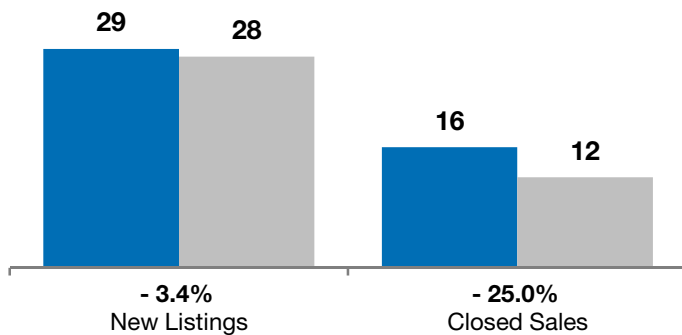
Year to Date

	2013	2014	+ / -	2013	2014	+ / -
New Listings	29	28	- 3.4%	89	82	- 7.9%
Closed Sales	16	12	- 25.0%	49	44	- 10.2%
Median Sales Price*	\$158,900	\$182,000	+ 14.5%	\$165,000	\$156,201	- 5.3%
Average Sales Price*	\$174,649	\$183,917	+ 5.3%	\$183,071	\$174,286	- 4.8%
Percent of Original List Price Received*	99.7%	98.8%	- 0.9%	98.8%	98.7%	- 0.2%
Average Days on Market Until Sale	118	73	- 38.1%	123	69	- 44.1%
Inventory of Homes for Sale	49	55	+ 12.2%	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

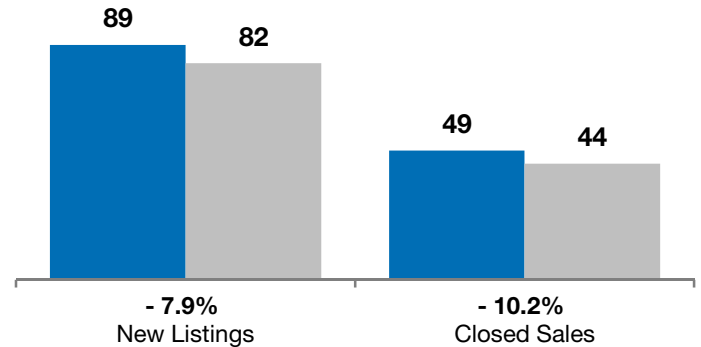
April

■ 2013 ■ 2014

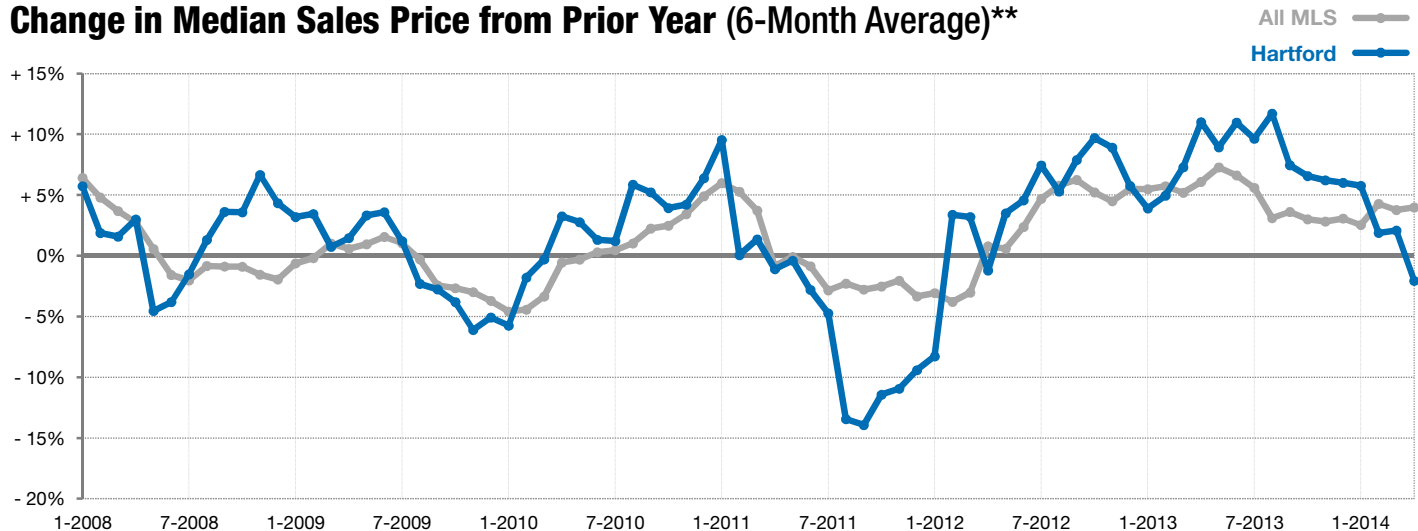


Year to Date

■ 2013 ■ 2014



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 9, 2014. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.