Local Market Update – May 2014

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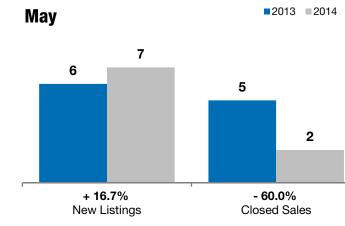
2013 2014

	+ 16.7%	- 60.0%	- 0.4%
Conton	Change in	Change in	Change in
Canton	New Listings	Closed Sales	Median Sales Price

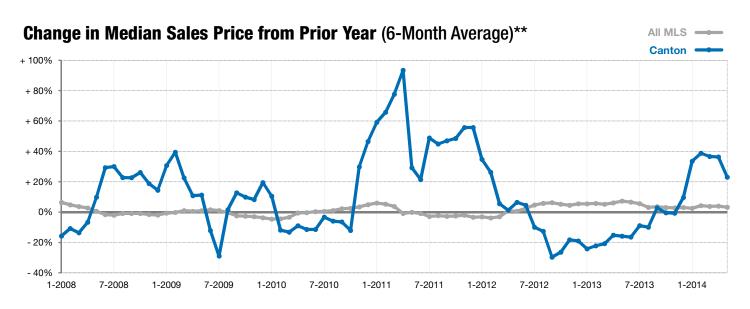
Year to Date

Lincoln County, SD		Мау			Year to Date		
	2013	2014	+/-	2013	2014	+/-	
New Listings	6	7	+ 16.7%	34	34	0.0%	
Closed Sales	5	2	- 60.0%	27	14	- 48.1%	
Median Sales Price*	\$112,000	\$111,500	- 0.4%	\$107,000	\$121,000	+ 13.1%	
Average Sales Price*	\$127,310	\$111,500	- 12.4%	\$145,991	\$120,021	- 17.8%	
Percent of Original List Price Received*	92.8%	97.9%	+ 5.5%	95.6%	94.6%	- 1.1%	
Average Days on Market Until Sale	104	126	+ 21.2%	156	132	- 15.2%	
Inventory of Homes for Sale	21	24	+ 14.3%				
Months Supply of Inventory	0.0	0.0					
* Does not account for list prices from any previous listing contracts or seller conce	assigns Activity for one m	onth can comotimo	s look axtrama du	n to small sample s	170		

Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of June 5, 2014. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.