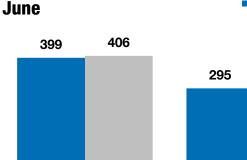
Local Market Update – June 2014

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



| City of Sioux | + 1.8% | | - 3.7% | | + 1.3% | | |
|---|-----------|---------------------------|-------------------------|---------------------------------|---------------|---------------------------------|--|
| | | Change in New Listings | | Change in Closed Sales | | Change in Median Sales Price | |
| Falls | | | | | | | |
| Lincoln and Minnehaha Counties, SD | | June | | | Year to Date | | |
| | 2013 | 2014 | +/- | 2013 | 2014 | +/- | |
| New Listings | 399 | 406 | + 1.8% | 2,172 | 2,120 | - 2.4% | |
| Closed Sales | 295 | 284 | - 3.7% | 1,377 | 1,290 | - 6.3% | |
| Median Sales Price* | \$159,900 | \$162,000 | + 1.3% | \$155,500 | \$162,000 | + 4.2% | |
| Average Sales Price* | \$191,871 | \$193,196 | + 0.7% | \$180,390 | \$186,386 | + 3.3% | |
| Percent of Original List Price Received* | 98.3% | 98.8% | + 0.5% | 98.2% | 98.5 % | + 0.3% | |
| Average Days on Market Until Sale | 99 | 86 | - 12.7% | 102 | 93 | - 8.8% | |
| Inventory of Homes for Sale | 857 | 993 | + 15.9% | | | | |
| Months Supply of Inventory | 0.0 | 0.0 | | | | | |
| * Deep not account for list prices from any providua listing contracts or caller concession | | anth can canating | a la al cautura ma al u | a dia tanàna dia aminina dia ta | 1 | | |

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



+ 1.8%

New Listings



- 3.7%

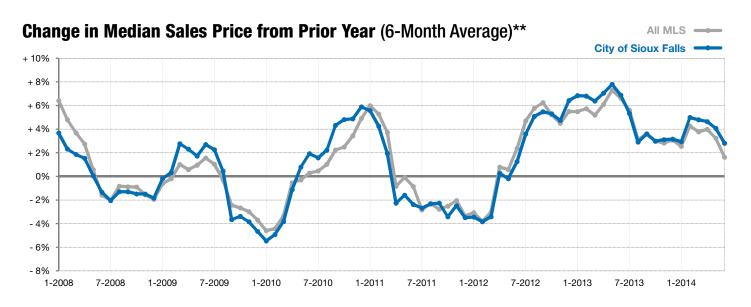
Closed Sales

284









** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of July 7, 2014. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.