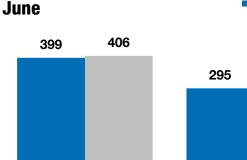
Local Market Update – June 2014

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



City of Sioux	+ 1.8%		- 3.7%		+ 1.3%		
		Change in New Listings		Change in Closed Sales		Change in Median Sales Price	
Falls							
Lincoln and Minnehaha Counties, SD		June			Year to Date		
	2013	2014	+/-	2013	2014	+/-	
New Listings	399	406	+ 1.8%	2,172	2,120	- 2.4%	
Closed Sales	295	284	- 3.7%	1,377	1,290	- 6.3%	
Median Sales Price*	\$159,900	\$162,000	+ 1.3%	\$155,500	\$162,000	+ 4.2%	
Average Sales Price*	\$191,871	\$193,196	+ 0.7%	\$180,390	\$186,386	+ 3.3%	
Percent of Original List Price Received*	98.3%	98.8%	+ 0.5%	98.2%	98.5 %	+ 0.3%	
Average Days on Market Until Sale	99	86	- 12.7%	102	93	- 8.8%	
Inventory of Homes for Sale	857	993	+ 15.9%				
Months Supply of Inventory	0.0	0.0					
* Deep not account for list prices from any providua listing contracts or caller concession		anth can canating	a la al cautura ma al u	a dia tanàna dia aminina dia ta	1		

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



+ 1.8%

New Listings



- 3.7%

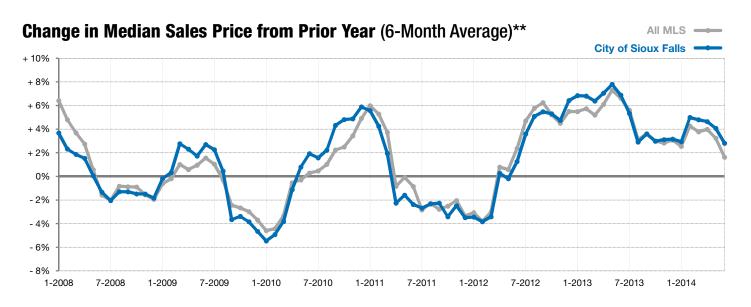
Closed Sales

284









** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of July 7, 2014. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.