

Local Market Update – June 2014

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Harrisburg

+ 14.3%

Change in
New Listings

- 21.1%

Change in
Closed Sales

- 3.2%

Change in
Median Sales Price

Lincoln County, SD

June

Year to Date

	2013	2014	+ / -	2013	2014	+ / -
New Listings	21	24	+ 14.3%	148	130	- 12.2%
Closed Sales	19	15	- 21.1%	91	81	- 11.0%
Median Sales Price*	\$169,900	\$164,500	- 3.2%	\$169,000	\$164,500	- 2.7%
Average Sales Price*	\$185,995	\$172,502	- 7.3%	\$182,794	\$180,194	- 1.4%
Percent of Original List Price Received*	97.0%	99.0%	+ 2.0%	98.1%	98.8%	+ 0.7%
Average Days on Market Until Sale	68	62	- 8.6%	105	75	- 28.8%
Inventory of Homes for Sale	60	56	- 6.7%	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

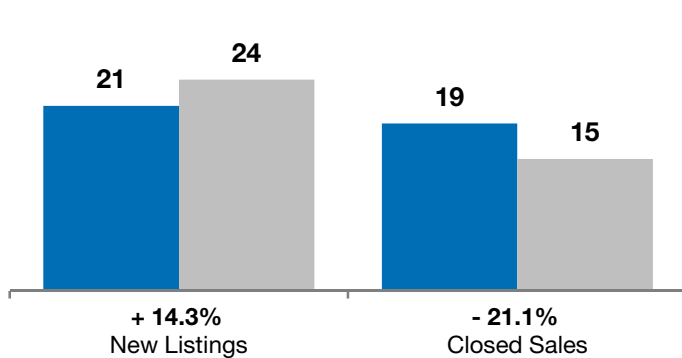
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

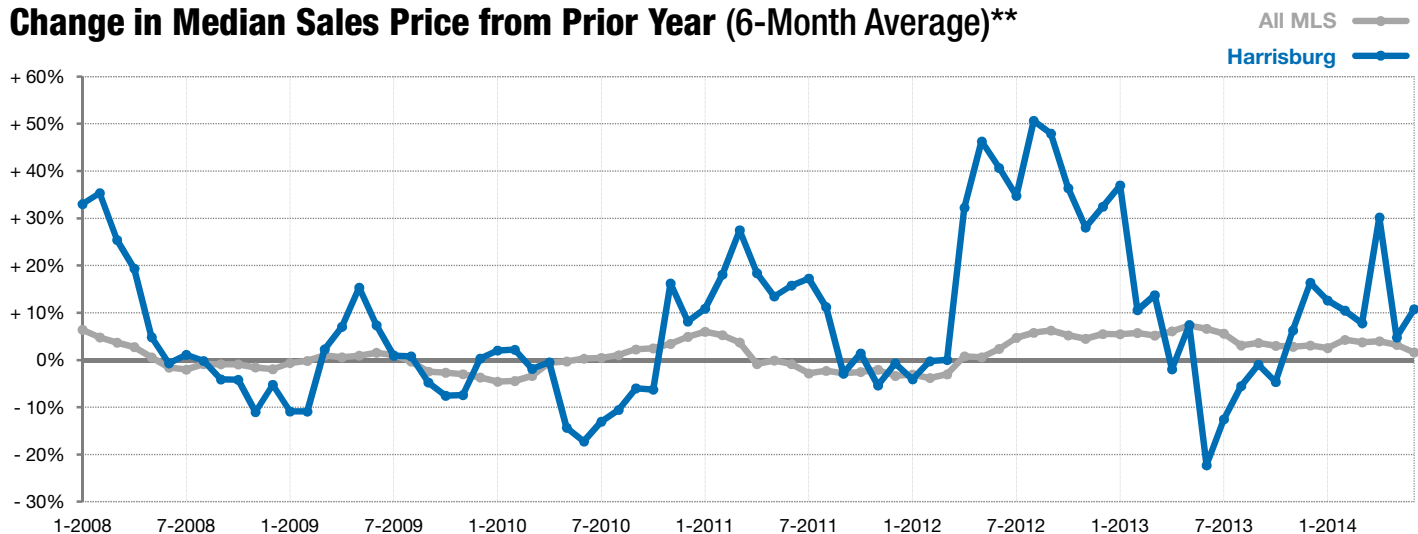
■ 2013 ■ 2014

Year to Date

■ 2013 ■ 2014



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of July 7, 2014. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.