

Local Market Update – July 2014

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Beresford

- 37.5% **- 100.0%** **- 100.0%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Union County, SD

July

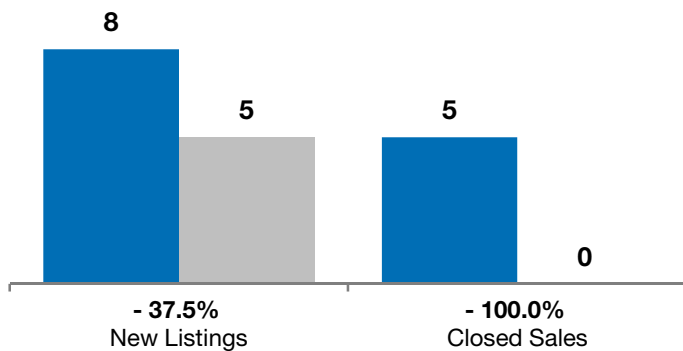
Year to Date

	2013	2014	+ / -	2013	2014	+ / -
New Listings	8	5	- 37.5%	51	24	- 52.9%
Closed Sales	5	0	- 100.0%	19	11	- 42.1%
Median Sales Price*	\$129,500	\$0	- 100.0%	\$121,900	\$96,900	- 20.5%
Average Sales Price*	\$122,200	\$0	- 100.0%	\$112,872	\$137,673	+ 22.0%
Percent of Original List Price Received*	93.0%	0.0%	- 100.0%	91.7%	94.8%	+ 3.4%
Average Days on Market Until Sale	62	0	- 100.0%	130	143	+ 10.6%
Inventory of Homes for Sale	24	23	- 4.2%	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

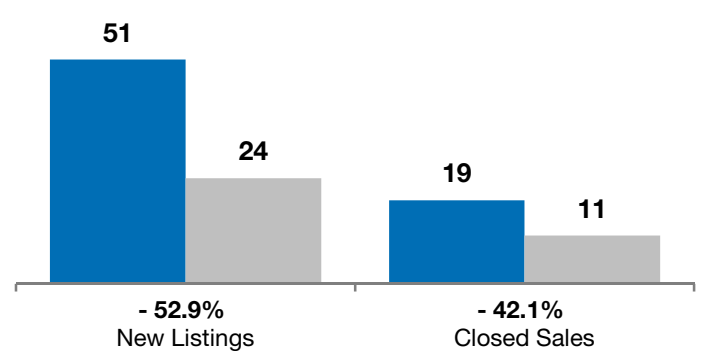
July

■ 2013 ■ 2014

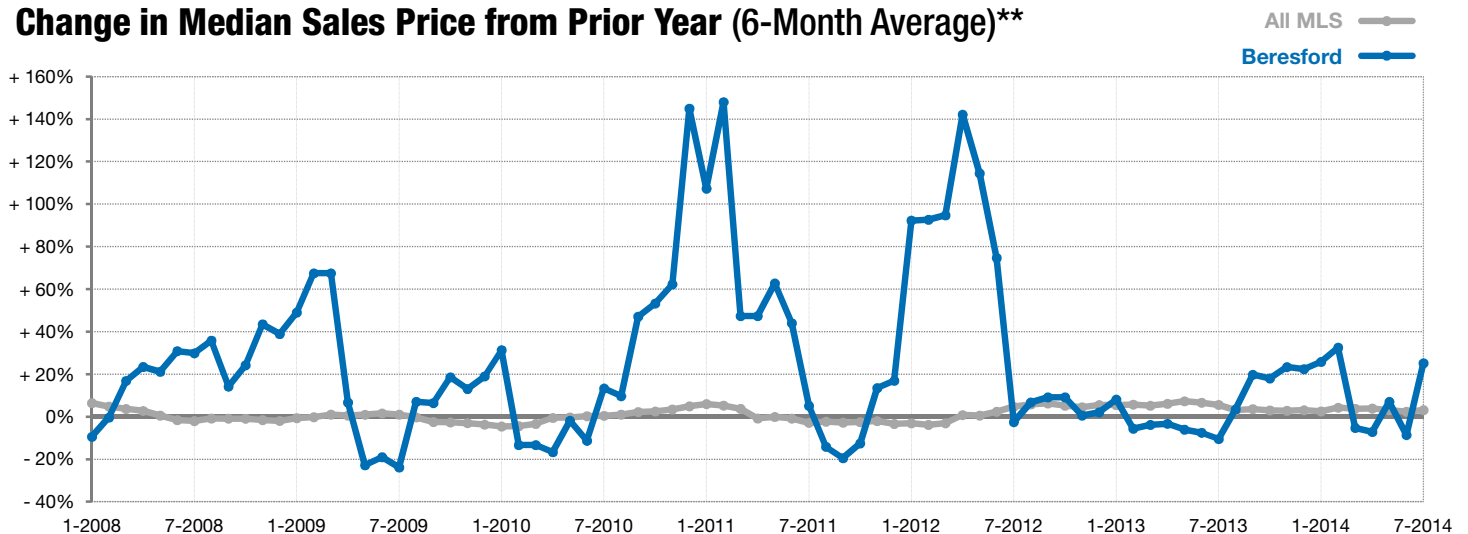


Year to Date

■ 2013 ■ 2014



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 6, 2014. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.