Local Market Update – July 2014

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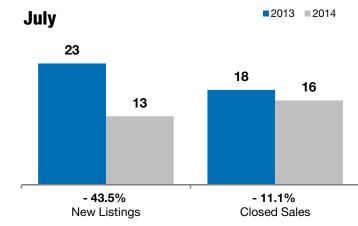
2013 2014

- 43.5% - 11.1% - 22.6% **Brandon** Change in Change in Change in **New Listings Closed Sales Median Sales Price**

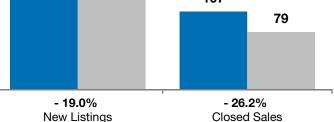
Minnehaha County, SD		July			Year to Date		
	2013	2014	+/-	2013	2014	+/-	
New Listings	23	13	- 43.5%	158	128	- 19.0%	
Closed Sales	18	16	- 11.1%	107	79	- 26.2%	
Median Sales Price*	\$231,350	\$179,000	- 22.6%	\$179,000	\$182,300	+ 1.8%	
Average Sales Price*	\$245,043	\$207,981	- 15.1%	\$205,053	\$214,846	+ 4.8%	
Percent of Original List Price Received*	97.7%	99.4%	+ 1.7%	97.8%	98.4%	+ 0.7%	
Average Days on Market Until Sale	90	92	+ 2.0%	98	99	+ 1.8%	
Inventory of Homes for Sale	50	51	+ 2.0%				
Months Supply of Inventory	0.0	0.0					

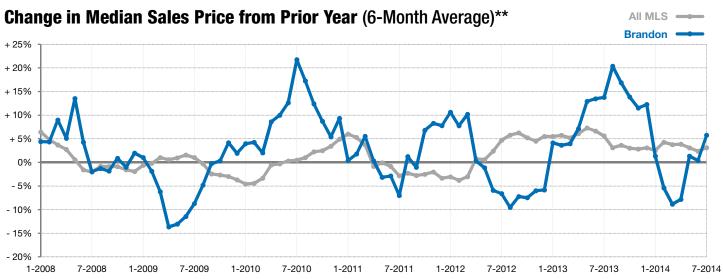
Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Year to Date



158 128 107





** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 6, 2014. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.