Local Market Update - July 2014

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Canton

+ 133.3% + 500.0

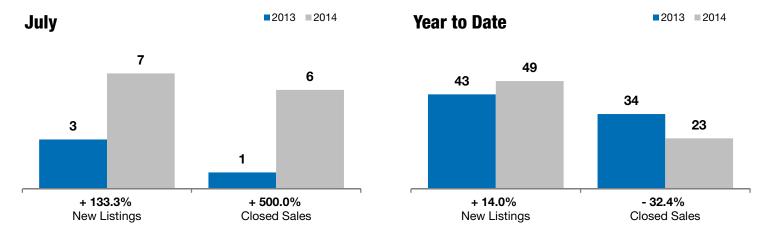
+ 500.0% + 60.8%

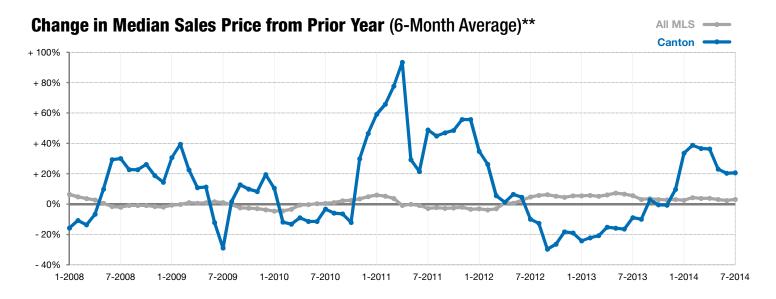
Change in New Listings Change in Closed Sales

Change in Median Sales Price

| Lincoln County, SD | July | | | Year to Date | | |
|--|----------|-----------|----------|--------------|-----------|---------|
| | 2013 | 2014 | +/- | 2013 | 2014 | +/- |
| New Listings | 3 | 7 | + 133.3% | 43 | 49 | + 14.0% |
| Closed Sales | 1 | 6 | + 500.0% | 34 | 23 | - 32.4% |
| Median Sales Price* | \$92,500 | \$148,750 | + 60.8% | \$99,785 | \$140,100 | + 40.4% |
| Average Sales Price* | \$92,500 | \$158,683 | + 71.5% | \$137,508 | \$136,528 | - 0.7% |
| Percent of Original List Price Received* | 108.3% | 93.0% | - 14.1% | 95.8% | 94.6% | - 1.3% |
| Average Days on Market Until Sale | 47 | 63 | + 33.3% | 138 | 115 | - 16.6% |
| Inventory of Homes for Sale | 19 | 20 | + 5.3% | | | |
| Months Supply of Inventory | 0.0 | 0.0 | | | | |

^{*} Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 6, 2014. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.