Local Market Update – July 2014

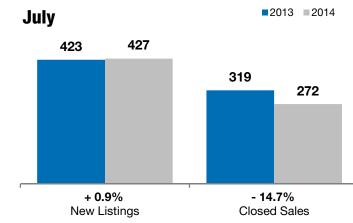
A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.

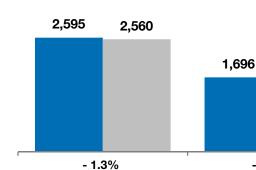


City of Sioux	+ 0.	+ 0.9% Change in New Listings		- 14.7% Change in Closed Sales		+ 6.0% Change in Median Sales Price	
Falls Lincoln and Minnehaha Counties, SD							
		July			Year to Date		
	2013	2014	+/-	2013	2014	+/-	
New Listings	423	427	+ 0.9%	2,595	2,560	- 1.3%	
Closed Sales	319	272	- 14.7%	1,696	1,574	- 7.2%	
Median Sales Price*	\$153,000	\$162,250	+ 6.0%	\$155,000	\$162,000	+ 4.5%	
Average Sales Price*	\$178,525	\$191,506	+ 7.3%	\$180,039	\$187,230	+ 4.0%	
Percent of Original List Price Received*	98.4%	98.4 %	- 0.0%	98.2%	98.5%	+ 0.3%	
Average Days on Market Until Sale	93	85	- 8.5%	100	92	- 8.6%	
Inventory of Homes for Sale	911	1,040	+ 14.2%				
Months Supply of Inventory	0.0	0.0					

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Year to Date

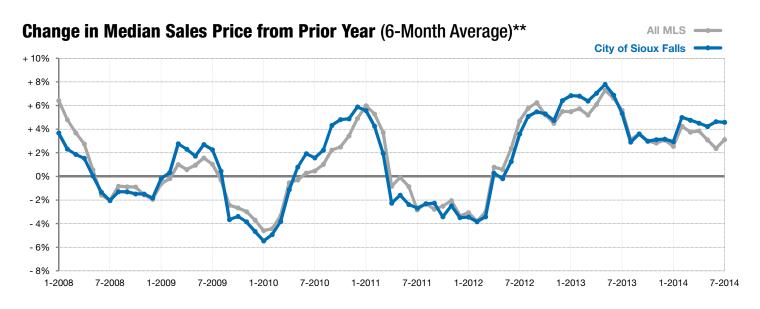




- 1.3% New Listings - 7.2% Closed Sales

2013 2014

1,574



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 6, 2014. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.