

Local Market Update – July 2014

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Harrisburg

+ 45.0%

Change in
New Listings

+ 30.8%

Change in
Closed Sales

- 11.8%

Change in
Median Sales Price

Lincoln County, SD

July

Year to Date

	2013	2014	+ / -	2013	2014	+ / -
New Listings	20	29	+ 45.0%	168	159	- 5.4%
Closed Sales	13	17	+ 30.8%	104	98	- 5.8%
Median Sales Price*	\$187,000	\$165,000	- 11.8%	\$169,900	\$164,750	- 3.0%
Average Sales Price*	\$223,661	\$189,159	- 15.4%	\$187,903	\$181,749	- 3.3%
Percent of Original List Price Received*	98.8%	99.5%	+ 0.7%	98.2%	98.9%	+ 0.7%
Average Days on Market Until Sale	79	73	- 8.5%	102	74	- 27.0%
Inventory of Homes for Sale	56	57	+ 1.8%	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

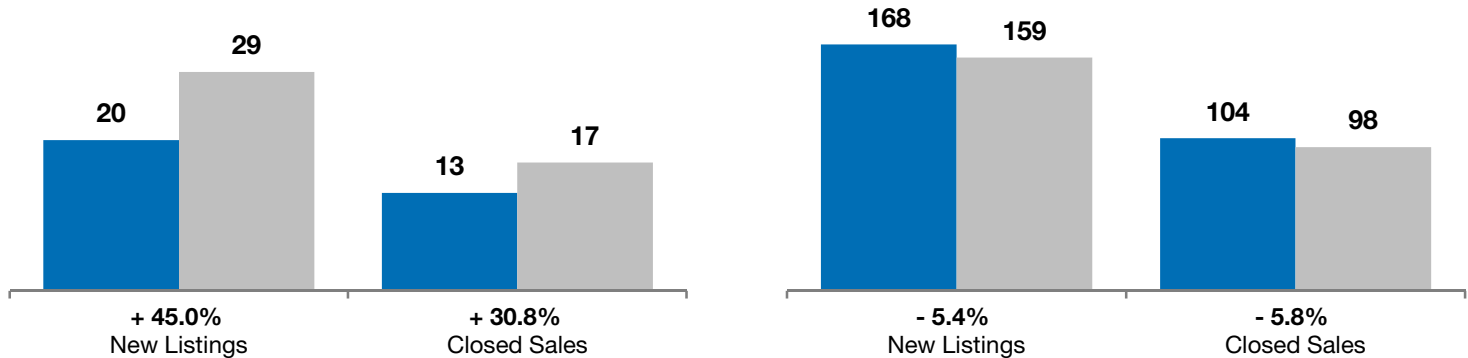
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

July

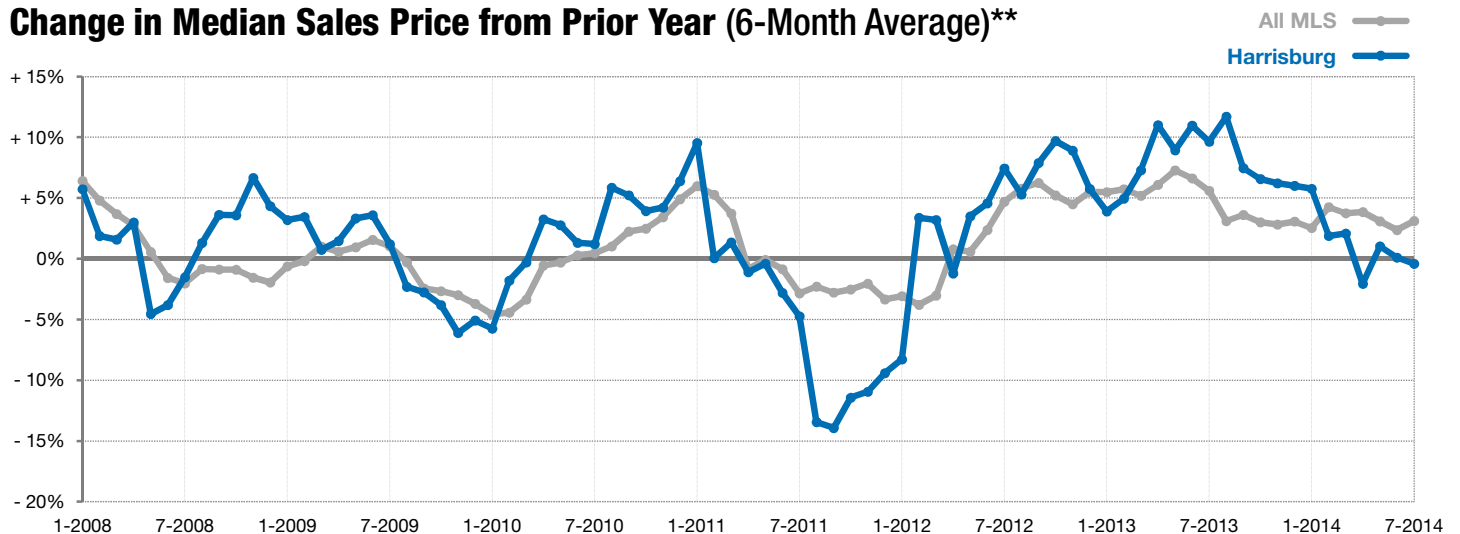
■ 2013 ■ 2014

Year to Date

■ 2013 ■ 2014



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 6, 2014. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.