Local Market Update - July 2014

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Worthing

+ 66.7%

- 80.0%

- 0.8%

Change in **New Listings**

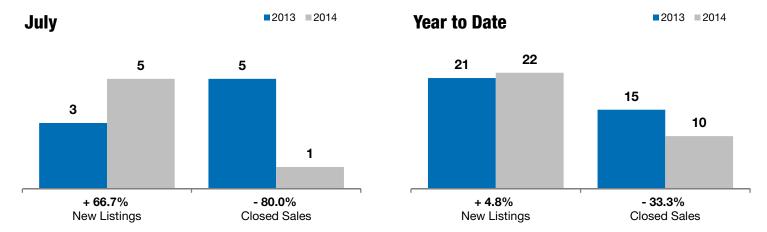
Licks

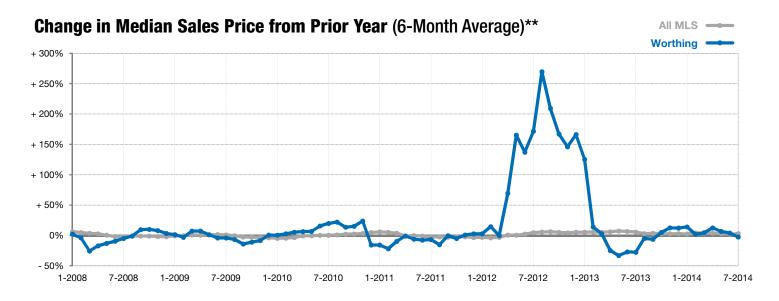
Change in Closed Sales

Change in Median Sales Price

| Lincoln County, SD | | July | | | rear to Date | | |
|--|-----------|-----------|---------|-----------|--------------|---------|--|
| | 2013 | 2014 | +/- | 2013 | 2014 | +/- | |
| New Listings | 3 | 5 | + 66.7% | 21 | 22 | + 4.8% | |
| Closed Sales | 5 | 1 | - 80.0% | 15 | 10 | - 33.3% | |
| Median Sales Price* | \$132,500 | \$131,500 | - 0.8% | \$133,000 | \$129,700 | - 2.5% | |
| Average Sales Price* | \$125,400 | \$131,500 | + 4.9% | \$140,260 | \$127,270 | - 9.3% | |
| Percent of Original List Price Received* | 95.9% | 97.4% | + 1.6% | 96.3% | 97.2% | + 1.0% | |
| Average Days on Market Until Sale | 182 | 136 | - 25.4% | 120 | 58 | - 51.3% | |
| Inventory of Homes for Sale | 4 | 6 | + 50.0% | | | | |
| Months Supply of Inventory | 0.0 | 0.0 | | | | | |

^{*} Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 6, 2014. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.