

Local Market Update – September 2014

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Beresford

+ 66.7%

Change in
New Listings

+ 25.0%

Change in
Closed Sales

+ 94.5%

Change in
Median Sales Price

Union County, SD

September

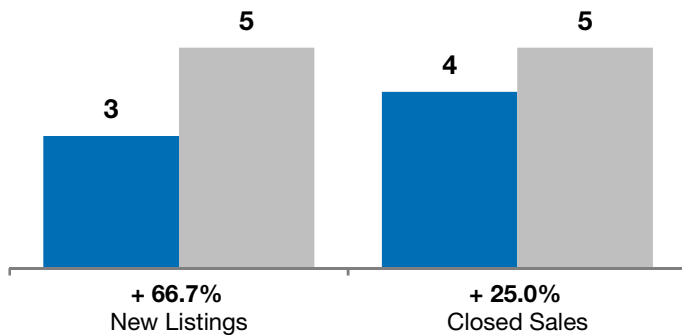
Year to Date

	2013	2014	+ / -	2013	2014	+ / -
New Listings	3	5	+ 66.7%	58	33	- 43.1%
Closed Sales	4	5	+ 25.0%	29	18	- 37.9%
Median Sales Price*	\$58,100	\$113,000	+ 94.5%	\$116,495	\$115,000	- 1.3%
Average Sales Price*	\$71,550	\$115,800	+ 61.8%	\$109,087	\$134,078	+ 22.9%
Percent of Original List Price Received*	97.1%	94.1%	- 3.0%	94.1%	94.5%	+ 0.5%
Average Days on Market Until Sale	120	158	+ 32.6%	123	150	+ 22.1%
Inventory of Homes for Sale	18	20	+ 11.1%	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

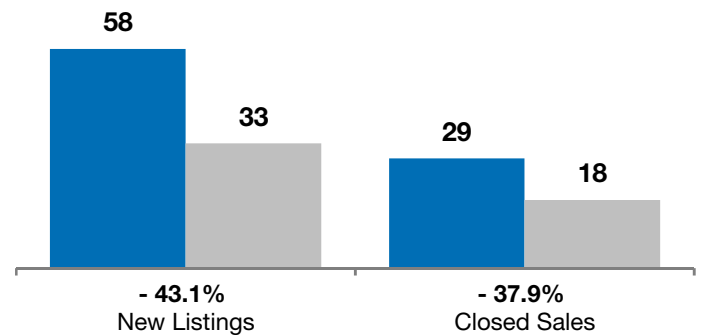
September

■ 2013 ■ 2014

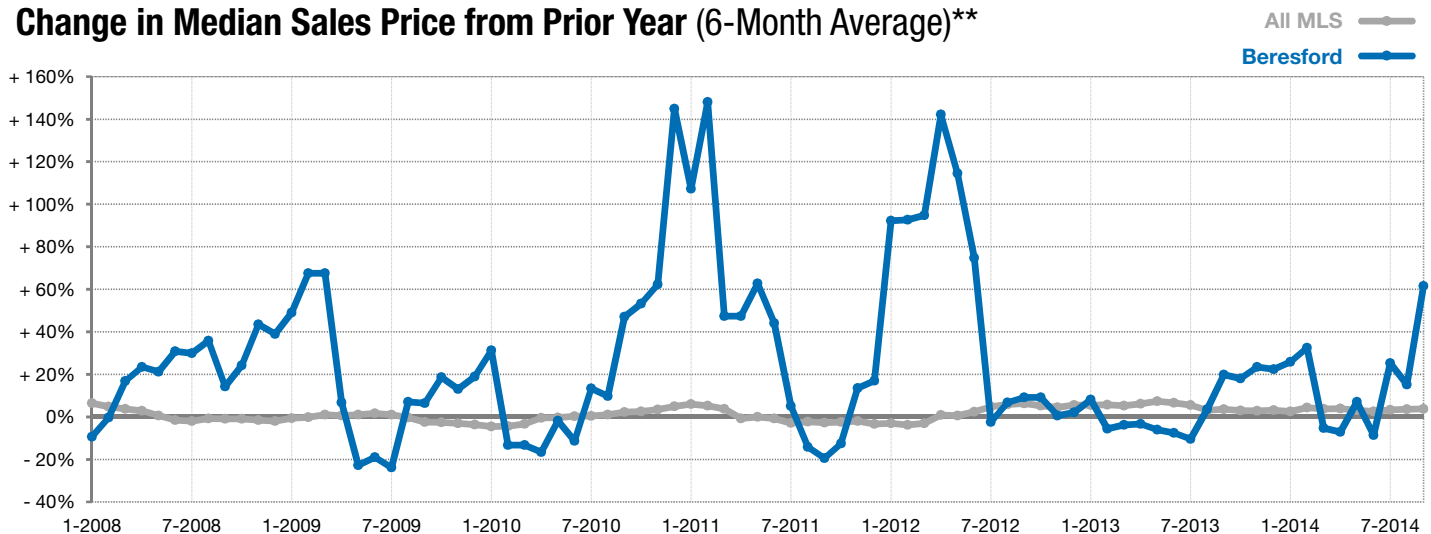


Year to Date

■ 2013 ■ 2014



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 6, 2014. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.