

Local Market Update – September 2014

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



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Lincoln County, SD

- 53.3%

Change in
New Listings

+ 66.7%

Change in
Closed Sales

+ 13.5%

Change in
Median Sales Price

September

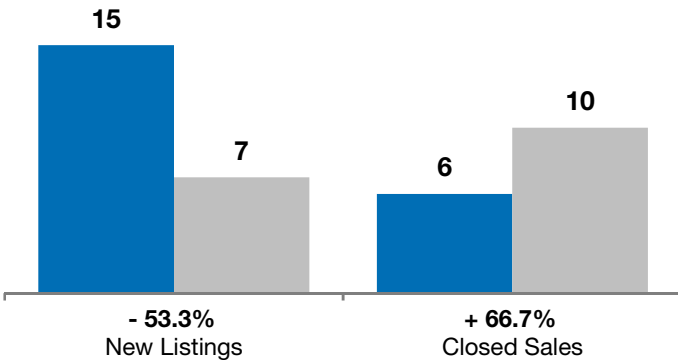
Year to Date

	2013	2014	+ / -	2013	2014	+ / -
New Listings	15	7	- 53.3%	117	104	- 11.1%
Closed Sales	6	10	+ 66.7%	61	79	+ 29.5%
Median Sales Price*	\$166,500	\$189,000	+ 13.5%	\$184,000	\$188,000	+ 2.2%
Average Sales Price*	\$167,633	\$183,460	+ 9.4%	\$191,758	\$193,829	+ 1.1%
Percent of Original List Price Received*	95.1%	99.1%	+ 4.1%	98.5%	99.0%	+ 0.5%
Average Days on Market Until Sale	92	77	- 16.3%	84	98	+ 16.6%
Inventory of Homes for Sale	35	26	- 25.7%	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

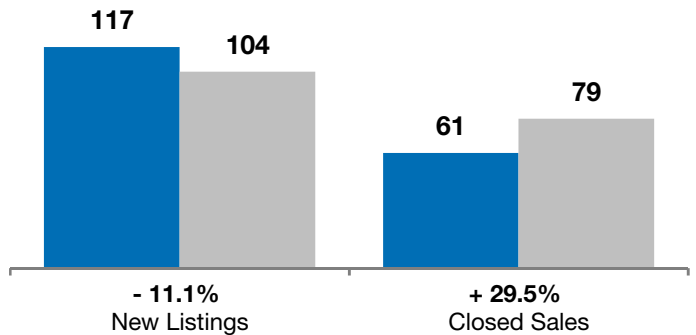
September

■ 2013 ■ 2014

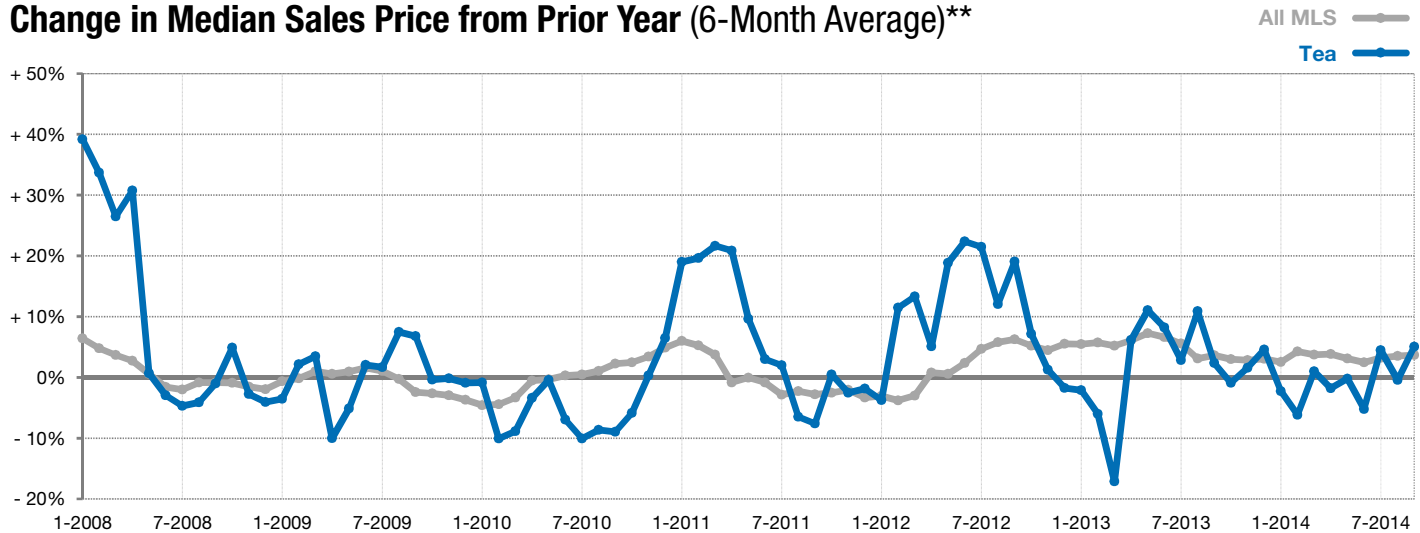


Year to Date

■ 2013 ■ 2014



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 6, 2014. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.