

# Local Market Update – October 2014

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



## Harrisburg

**+ 16.7%**

Change in  
New Listings

**+ 69.2%**

Change in  
Closed Sales

**+ 29.4%**

Change in  
Median Sales Price

Lincoln County, SD

### October

### Year to Date

	2013	2014	+ / -	2013	2014	+ / -
New Listings	18	21	+ 16.7%	211	222	+ 5.2%
Closed Sales	13	22	+ 69.2%	155	153	- 1.3%
Median Sales Price*	\$145,300	\$187,950	+ 29.4%	\$167,370	\$169,900	+ 1.5%
Average Sales Price*	\$142,392	\$240,870	+ 69.2%	\$180,878	\$189,094	+ 4.5%
Percent of Original List Price Received*	96.6%	97.3%	+ 0.7%	98.7%	98.7%	+ 0.1%
Average Days on Market Until Sale	103	94	- 8.3%	102	79	- 22.6%
Inventory of Homes for Sale	40	52	+ 30.0%	--	--	--
Months Supply of Inventory	2.7	3.7	+ 36.9%	--	--	--

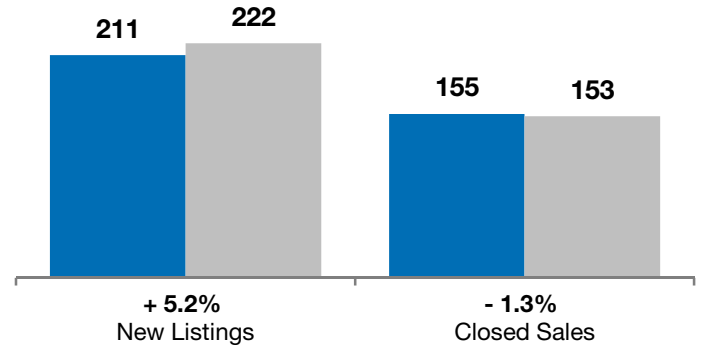
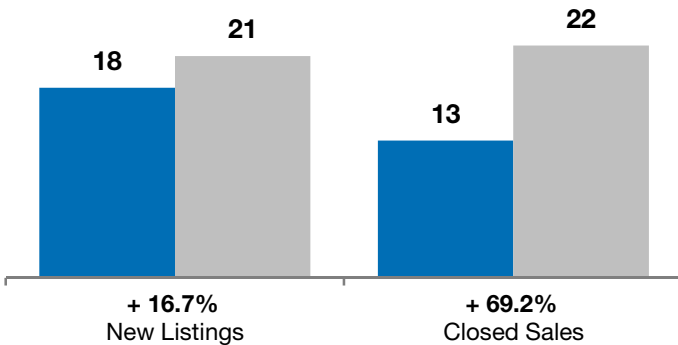
\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### September

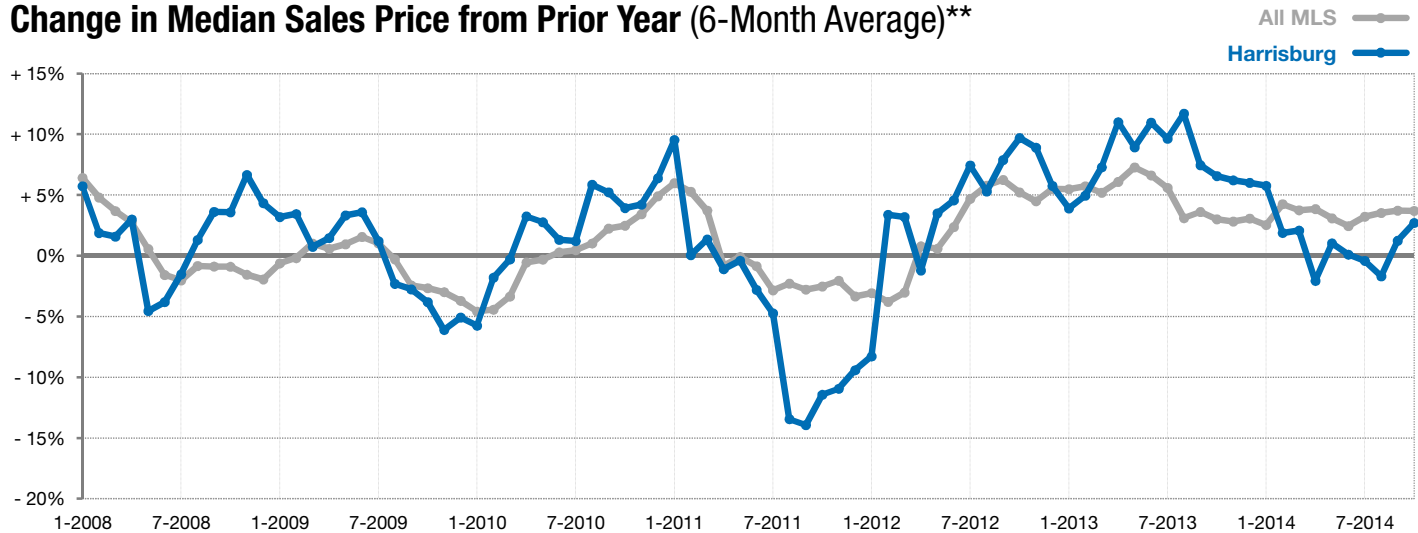
■ 2013 ■ 2014

### Year to Date

■ 2013 ■ 2014



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 6, 2014. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.