

Local Market Update – November 2014

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Beresford

+ 200.0% **+ 200.0%** **- 30.6%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Union County, SD

November

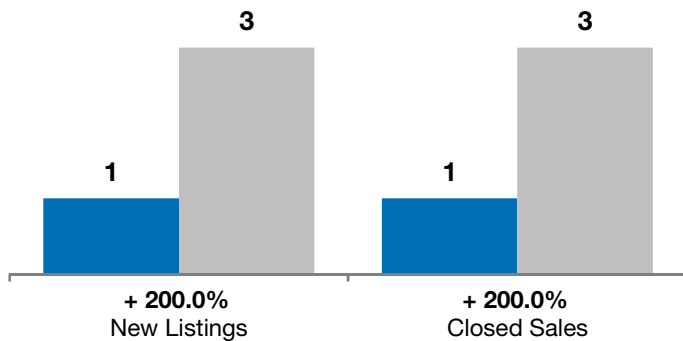
Year to Date

	2013	2014	+ / -	2013	2014	+ / -
New Listings	1	3	+ 200.0%	65	40	- 38.5%
Closed Sales	1	3	+ 200.0%	33	23	- 30.3%
Median Sales Price*	\$122,500	\$85,000	- 30.6%	\$116,495	\$113,000	- 3.0%
Average Sales Price*	\$122,500	\$163,000	+ 33.1%	\$112,380	\$139,126	+ 23.8%
Percent of Original List Price Received*	95.0%	97.5%	+ 2.6%	94.2%	93.4%	- 0.9%
Average Days on Market Until Sale	63	64	+ 1.1%	117	145	+ 23.6%
Inventory of Homes for Sale	17	16	- 5.9%	--	--	--
Months Supply of Inventory	5.8	6.7	+ 14.4%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

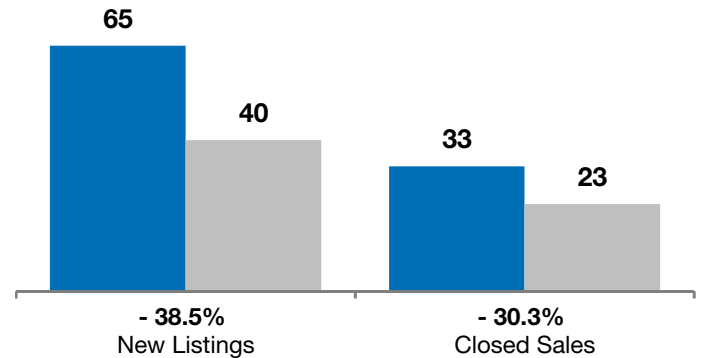
November

■ 2013 ■ 2014

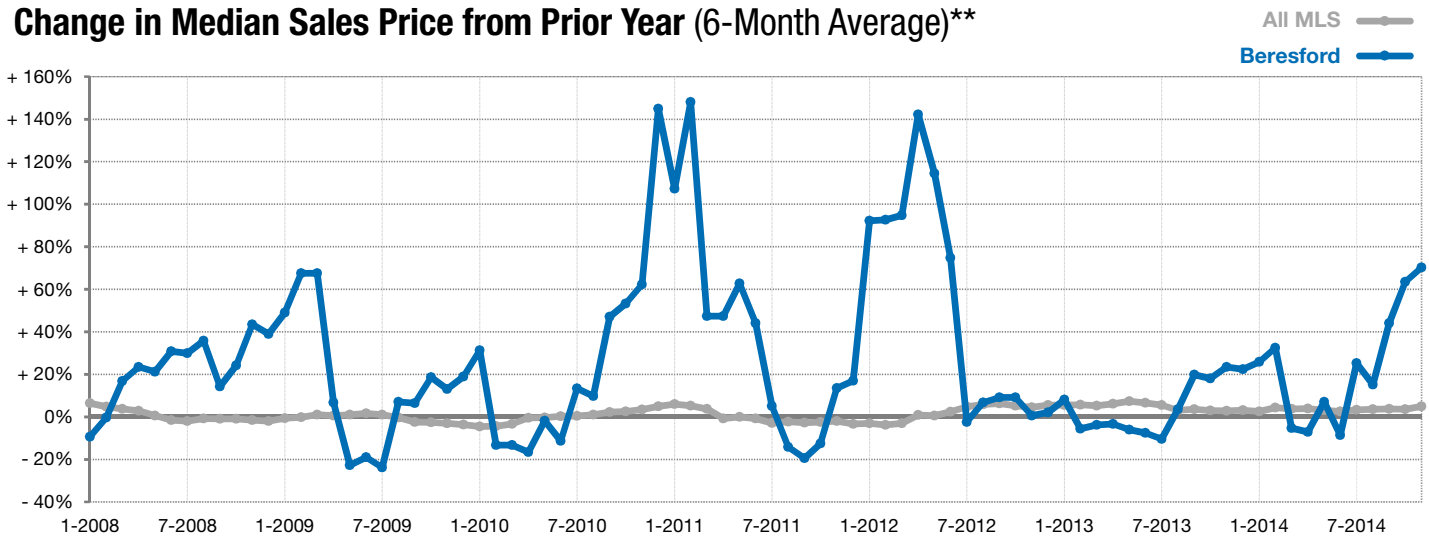


Year to Date

■ 2013 ■ 2014



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 4, 2014. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.