Local Market Update – January 2015

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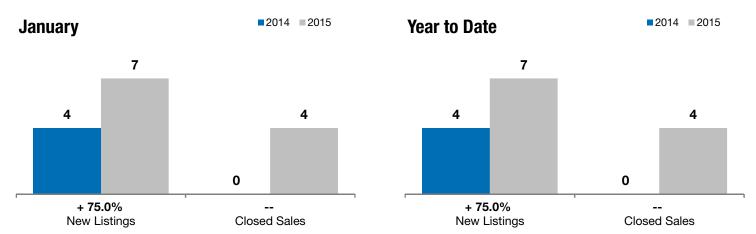
Madison

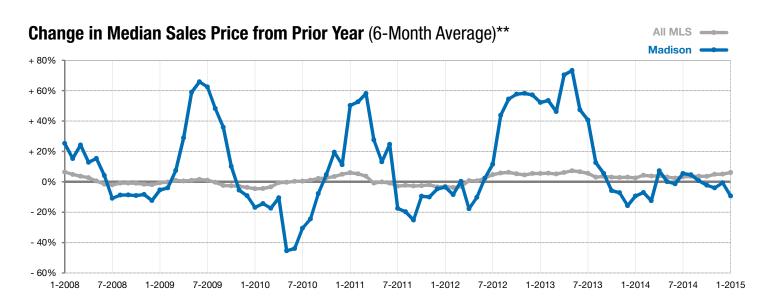
+ 75.0% -- --

Change in Change in Change in
New Listings Closed Sales Median Sales Price

Lake County, SD	January			rear to Date		
	2014	2015	+/-	2014	2015	+/-
New Listings	4	7	+ 75.0%	4	7	+ 75.0%
Closed Sales	0	4		0	4	
Median Sales Price*	\$0	\$135,950		\$0	\$135,950	
Average Sales Price*	\$0	\$126,350		\$0	\$126,350	
Percent of Original List Price Received*	0.0%	96.3%		0.0%	96.3%	
Average Days on Market Until Sale	0	101		0	101	
Inventory of Homes for Sale	23	30	+ 30.4%			
Months Supply of Inventory	3.1	4.6	+ 45.3%			

^{*} Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 5, 2015. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.