

Local Market Update – February 2015

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Lennox

Lincoln County, SD

- 50.0% **+ 200.0%** **- 52.9%**

Change in
New Listings

Change in
Closed Sales

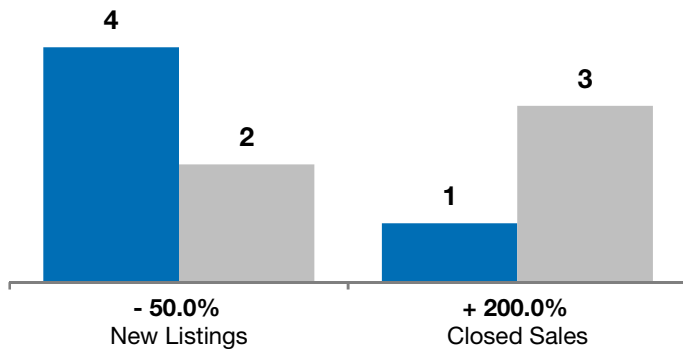
Change in
Median Sales Price

	February			Year to Date		
	2014	2015	+ / -	2014	2015	+ / -
New Listings	4	2	- 50.0%	6	5	- 16.7%
Closed Sales	1	3	+ 200.0%	2	7	+ 250.0%
Median Sales Price*	\$228,000	\$107,500	- 52.9%	\$143,950	\$120,000	- 16.6%
Average Sales Price*	\$228,000	\$104,167	- 54.3%	\$143,950	\$125,129	- 13.1%
Percent of Original List Price Received*	97.1%	98.5%	+ 1.4%	98.5%	97.7%	- 0.8%
Average Days on Market Until Sale	104	78	- 25.0%	107	131	+ 23.4%
Inventory of Homes for Sale	9	7	- 22.2%	--	--	--
Months Supply of Inventory	2.7	2.0	- 26.7%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

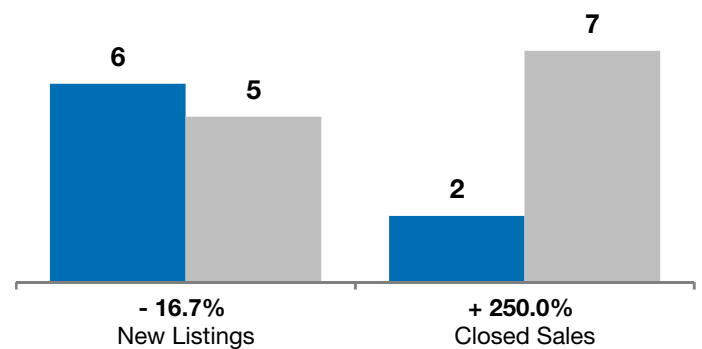
February

■ 2014 ■ 2015

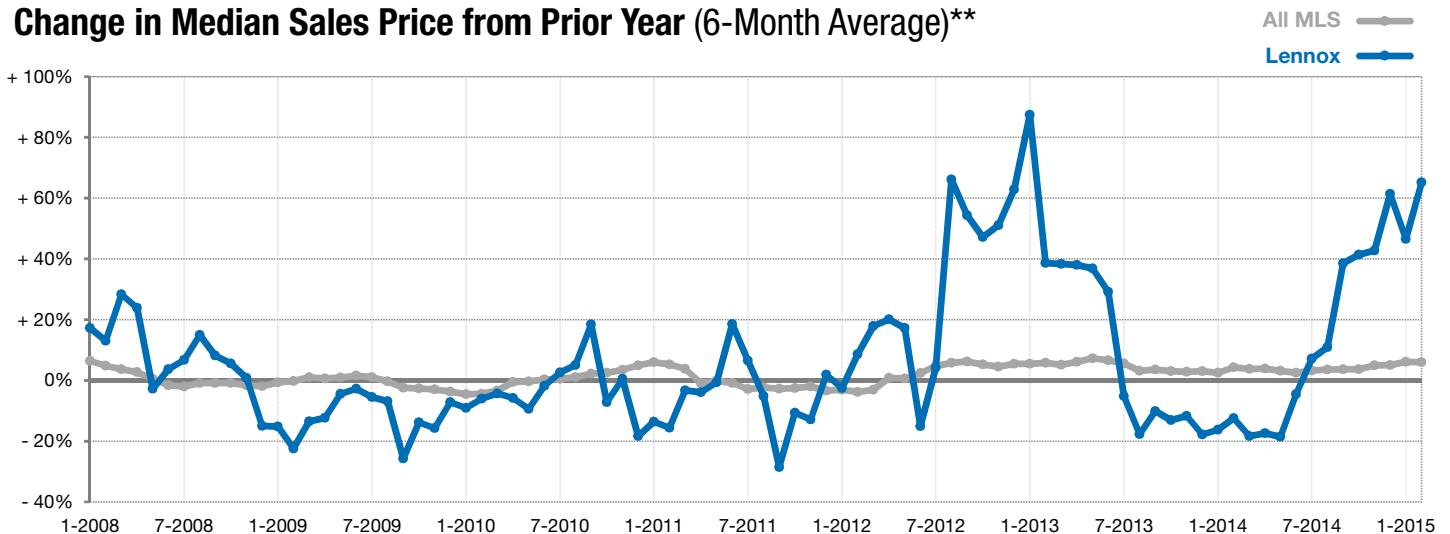


Year to Date

■ 2014 ■ 2015



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 5, 2015. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.