Local Market Update – March 2015

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



City of Sioux Falls

+ 9.9% + 8.5%

+ 4.6%

Change in New Listings Change in Closed Sales

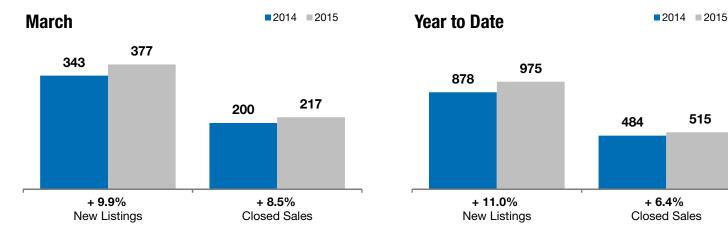
Change in Median Sales Price

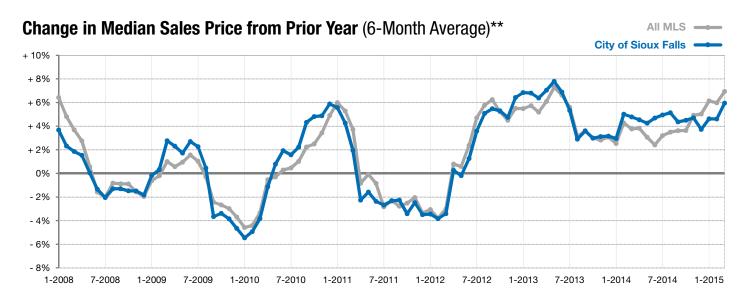
Lincoln and Minnehaha Counties, SD

Year to Date

| | 2014 | 2015 | +/- | 2014 | 2015 | +/- |
|--|-----------|-----------|--------|-----------|-----------|---------|
| New Listings | 343 | 377 | + 9.9% | 878 | 975 | + 11.0% |
| Closed Sales | 200 | 217 | + 8.5% | 484 | 515 | + 6.4% |
| Median Sales Price* | \$153,550 | \$160,664 | + 4.6% | \$155,000 | \$165,500 | + 6.8% |
| Average Sales Price* | \$171,916 | \$182,499 | + 6.2% | \$174,567 | \$188,026 | + 7.7% |
| Percent of Original List Price Received* | 97.4% | 97.9% | + 0.5% | 98.0% | 97.8% | - 0.3% |
| Average Days on Market Until Sale | 96 | 101 | + 5.3% | 103 | 99 | - 3.5% |
| Inventory of Homes for Sale | 897 | 877 | - 2.2% | | | |
| Months Supply of Inventory | 4.1 | 3.7 | - 9.5% | | | |

^{*} Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 6, 2015. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.