

Local Market Update – March 2015

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Harrisburg

+ 4.8%

Change in
New Listings

0.0%

Change in
Closed Sales

+ 13.9%

Change in
Median Sales Price

Lincoln County, SD

March

Year to Date

| | 2014 | 2015 | + / - | 2014 | 2015 | + / - |
|------------------------------------------|-----------|------------------|---------|-----------|------------------|---------|
| New Listings | 21 | 22 | + 4.8% | 54 | 47 | - 13.0% |
| Closed Sales | 13 | 13 | 0.0% | 32 | 33 | + 3.1% |
| Median Sales Price* | \$166,000 | \$189,000 | + 13.9% | \$155,350 | \$188,000 | + 21.0% |
| Average Sales Price* | \$170,638 | \$203,990 | + 19.5% | \$170,675 | \$194,181 | + 13.8% |
| Percent of Original List Price Received* | 100.3% | 100.8% | + 0.5% | 98.7% | 99.1% | + 0.5% |
| Average Days on Market Until Sale | 58 | 93 | + 58.5% | 67 | 119 | + 78.3% |
| Inventory of Homes for Sale | 44 | 41 | - 6.8% | -- | -- | -- |
| Months Supply of Inventory | 3.3 | 2.7 | - 16.7% | -- | -- | -- |

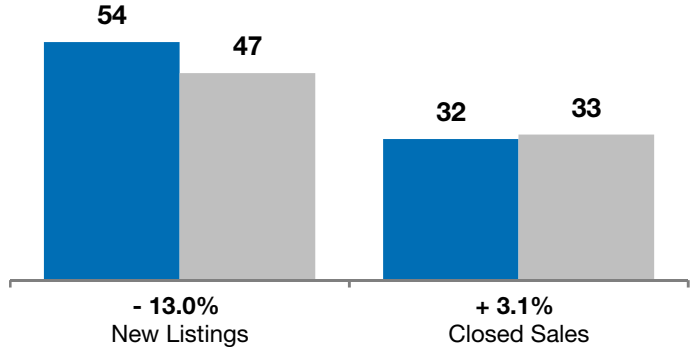
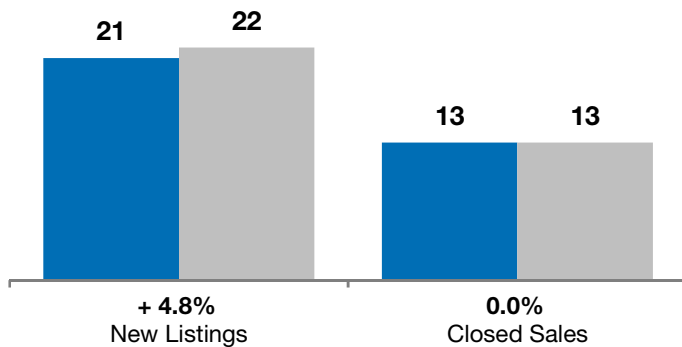
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

March

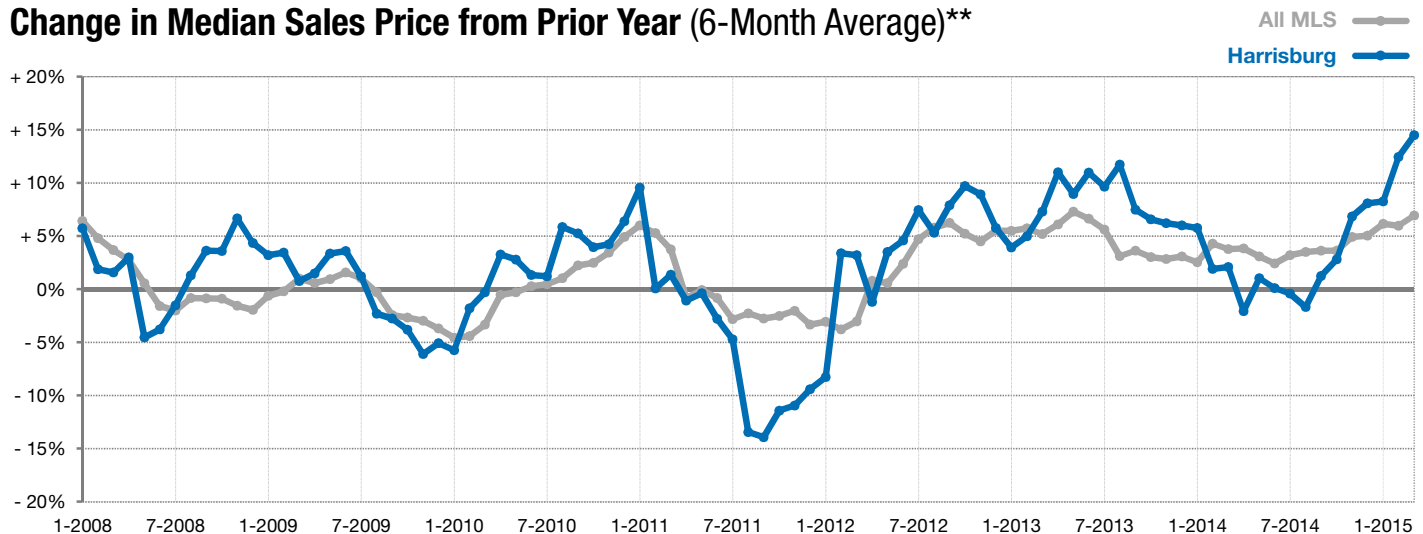
■ 2014 ■ 2015

Year to Date

■ 2014 ■ 2015



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 6, 2015. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.