## **Local Market Update – May 2015**

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Tea

+ 63.6%

0.0%

+ 36.6%

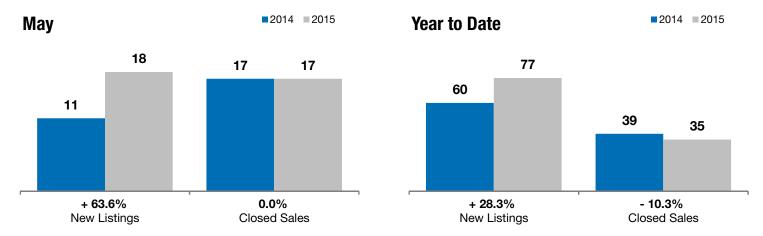
Change in **New Listings** 

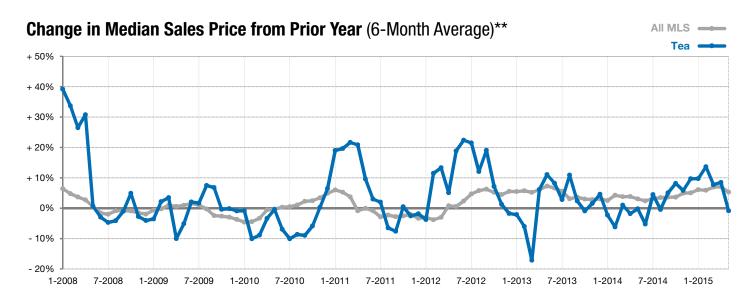
Change in Closed Sales

Change in Median Sales Price

Lincoln County, SD	May			Year to Date		
	2014	2015	+/-	2014	2015	+/-
New Listings	11	18	+ 63.6%	60	77	+ 28.3%
Closed Sales	17	17	0.0%	39	35	- 10.3%
Median Sales Price*	\$166,600	\$227,500	+ 36.6%	\$179,900	\$205,100	+ 14.0%
Average Sales Price*	\$175,695	\$233,759	+ 33.0%	\$188,865	\$203,913	+ 8.0%
Percent of Original List Price Received*	98.4%	99.2%	+ 0.9%	99.0%	98.8%	- 0.2%
Average Days on Market Until Sale	110	76	- 31.1%	97	92	- 5.4%
Inventory of Homes for Sale	38	42	+ 10.5%			
Months Supply of Inventory	5.0	5.0	- 0.4%			

<sup>\*</sup> Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





<sup>\*\*</sup> Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of June 4, 2015. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.