

Local Market Update – June 2015

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Hartford

+ 83.3% **+ 125.0%** **+ 41.8%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Minnehaha County, SD

June

Year to Date

	2014	2015	+ / -	2014	2015	+ / -
New Listings	6	11	+ 83.3%	39	49	+ 25.6%
Closed Sales	4	9	+ 125.0%	25	29	+ 16.0%
Median Sales Price*	\$116,375	\$165,000	+ 41.8%	\$174,900	\$173,000	- 1.1%
Average Sales Price*	\$135,938	\$182,250	+ 34.1%	\$181,724	\$189,487	+ 4.3%
Percent of Original List Price Received*	96.5%	99.5%	+ 3.1%	97.1%	98.2%	+ 1.1%
Average Days on Market Until Sale	73	112	+ 53.0%	117	116	- 1.2%
Inventory of Homes for Sale	27	25	- 7.4%	--	--	--
Months Supply of Inventory	6.1	4.9	- 18.9%	--	--	--

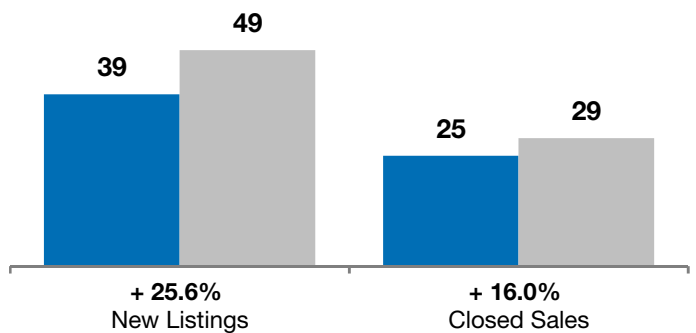
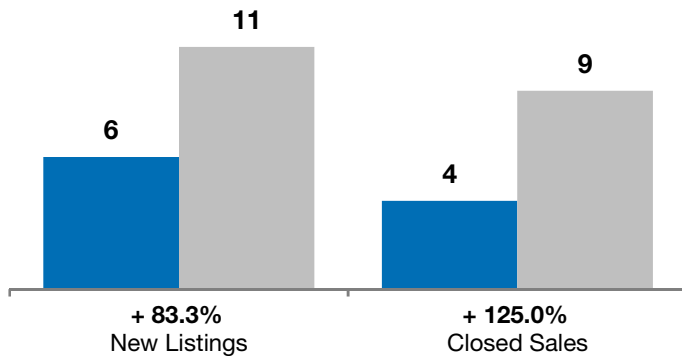
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

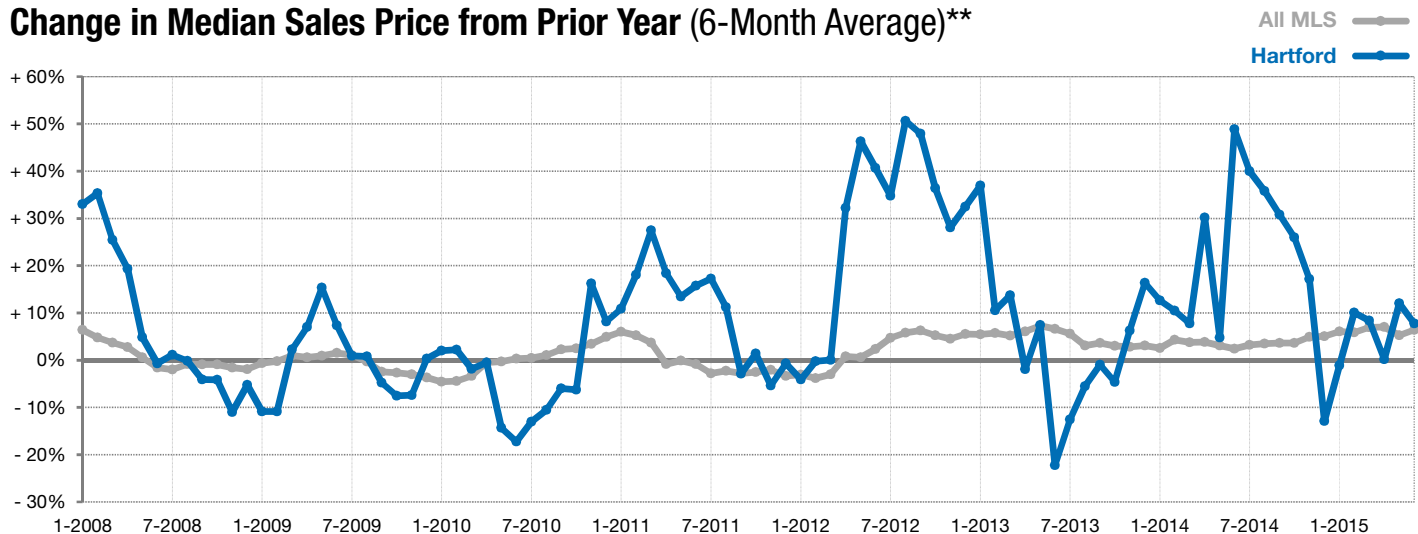
■ 2014 ■ 2015

Year to Date

■ 2014 ■ 2015



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of July 7, 2015. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.