Local Market Update – June 2015

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



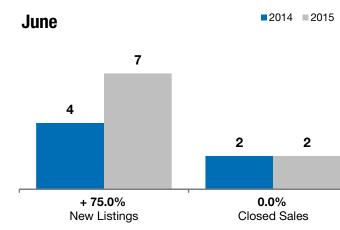
■2014 ■2015

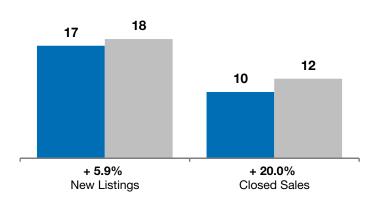
| | + 75.0% | 0.0% | + 2.1% | | |
|----------|--------------|--------------|--------------------|--|--|
| Worthing | Change in | Change in | Change in | | |
| | New Listings | Closed Sales | Median Sales Price | | |
| | | | | | |

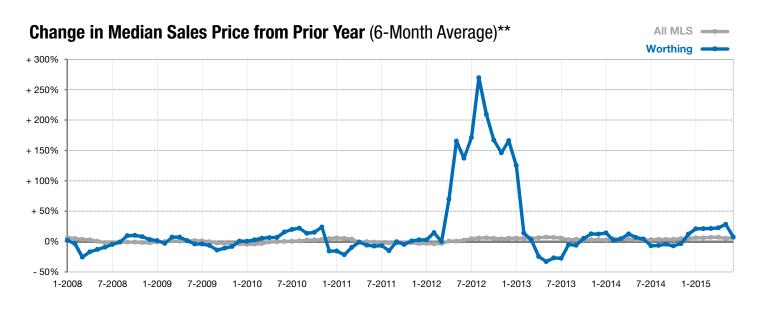
| Lincoln County, SD | June | | | Year to Date | | | |
|---|---|-----------|---------|--------------|-----------|---------|--|
| | 2014 | 2015 | +/- | 2014 | 2015 | +/- | |
| New Listings | 4 | 7 | + 75.0% | 17 | 18 | + 5.9% | |
| Closed Sales | 2 | 2 | 0.0% | 10 | 12 | + 20.0% | |
| Median Sales Price* | \$130,500 | \$133,250 | + 2.1% | \$127,900 | \$134,200 | + 4.9% | |
| Average Sales Price* | \$130,500 | \$133,250 | + 2.1% | \$126,470 | \$135,817 | + 7.4% | |
| Percent of Original List Price Received* | 99.4% | 98.2% | - 1.2% | 97.4% | 98.1% | + 0.8% | |
| Average Days on Market Until Sale | 49 | 68 | + 37.8% | 52 | 99 | + 91.2% | |
| Inventory of Homes for Sale | 7 | 11 | + 57.1% | | | | |
| Months Supply of Inventory | 3.2 | 4.8 | + 53.7% | | | | |
| * Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size. | | | | | | |



Year to Date







** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of July 7, 2015. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.