

Local Market Update – September 2015

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Beresford

+ 20.0%

Change in
New Listings

- 80.0%

Change in
Closed Sales

- 47.0%

Change in
Median Sales Price

Union County, SD

September

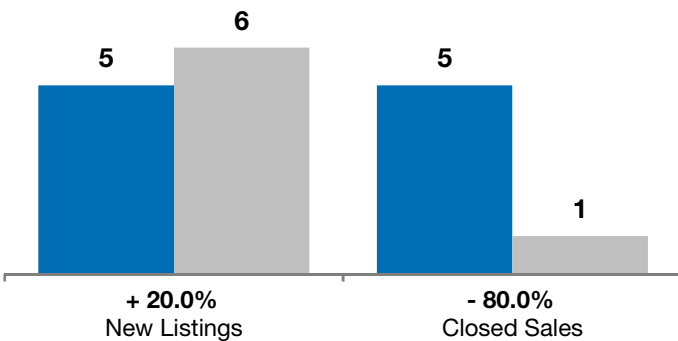
Year to Date

| | 2014 | 2015 | + / - | 2014 | 2015 | + / - |
|--|-----------|-----------------|---------|-----------|------------------|---------|
| New Listings | 5 | 6 | + 20.0% | 34 | 45 | + 32.4% |
| Closed Sales | 5 | 1 | - 80.0% | 19 | 20 | + 5.3% |
| Median Sales Price* | \$113,000 | \$59,900 | - 47.0% | \$113,000 | \$114,000 | + 0.9% |
| Average Sales Price* | \$115,800 | \$59,900 | - 48.3% | \$128,468 | \$116,845 | - 9.0% |
| Percent of Original List Price Received* | 94.1% | 100.0% | + 6.2% | 92.7% | 95.6% | + 3.1% |
| Average Days on Market Until Sale | 158 | 103 | - 35.0% | 145 | 154 | + 6.1% |
| Inventory of Homes for Sale | 23 | 22 | - 4.3% | -- | -- | -- |
| Months Supply of Inventory | 11.0 | 7.3 | - 33.0% | -- | -- | -- |

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

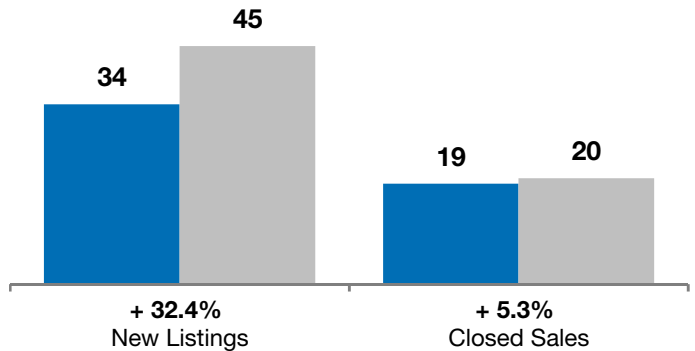
September

■ 2014 ■ 2015

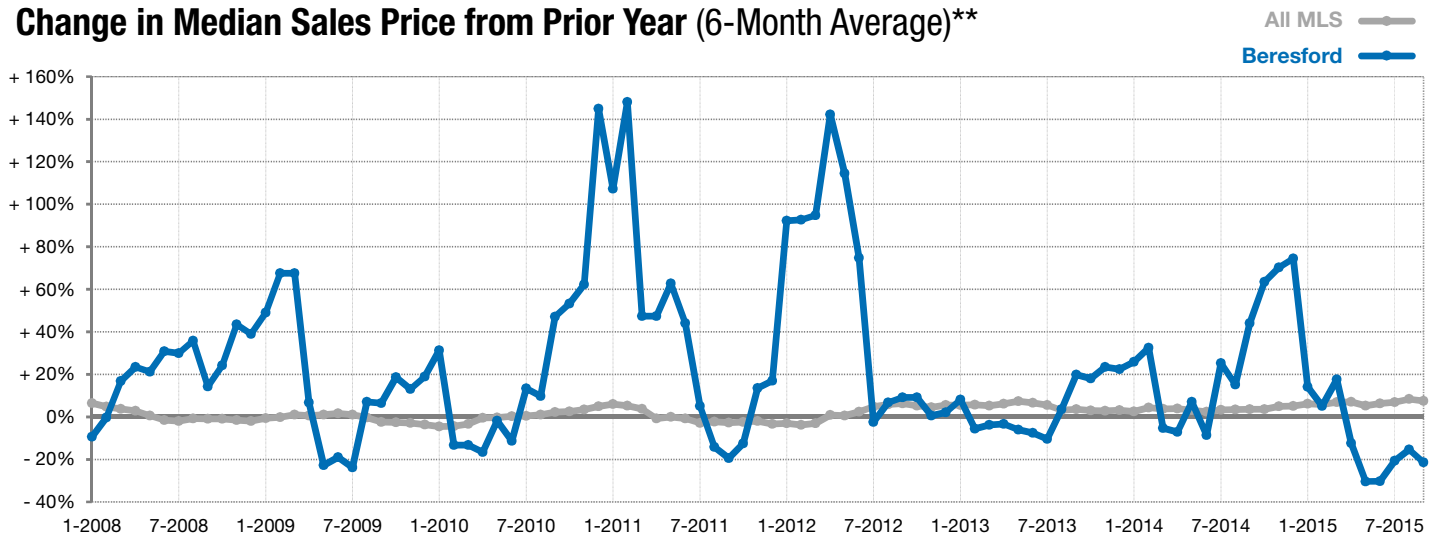


Year to Date

■ 2014 ■ 2015



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 6, 2015. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.