

Local Market Update – September 2015

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Harrisburg

+ 5.0%

Change in
New Listings

+ 41.7%

Change in
Closed Sales

+ 6.7%

Change in
Median Sales Price

Lincoln County, SD

September

Year to Date

	2014	2015	+ / -	2014	2015	+ / -
New Listings	20	21	+ 5.0%	202	197	- 2.5%
Closed Sales	12	17	+ 41.7%	132	155	+ 17.4%
Median Sales Price*	\$186,400	\$198,900	+ 6.7%	\$168,000	\$189,900	+ 13.0%
Average Sales Price*	\$192,217	\$215,465	+ 12.1%	\$180,455	\$209,312	+ 16.0%
Percent of Original List Price Received*	99.3%	99.5%	+ 0.2%	99.0%	99.4%	+ 0.4%
Average Days on Market Until Sale	93	74	- 20.6%	77	84	+ 9.0%
Inventory of Homes for Sale	71	47	- 33.8%	--	--	--
Months Supply of Inventory	5.5	2.8	- 49.7%	--	--	--

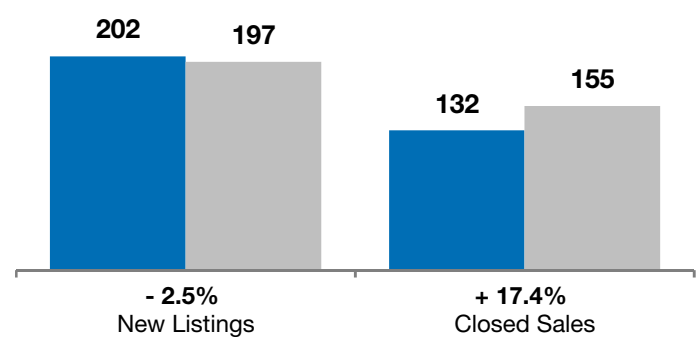
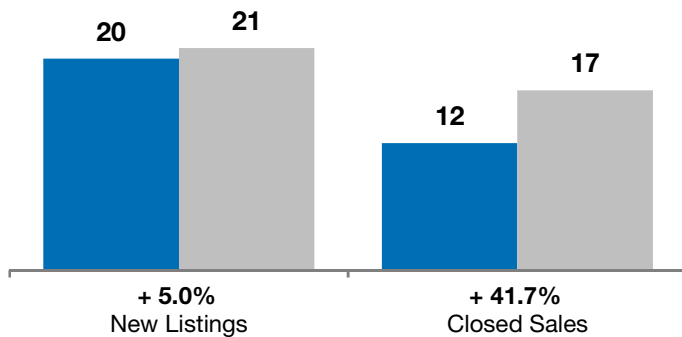
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

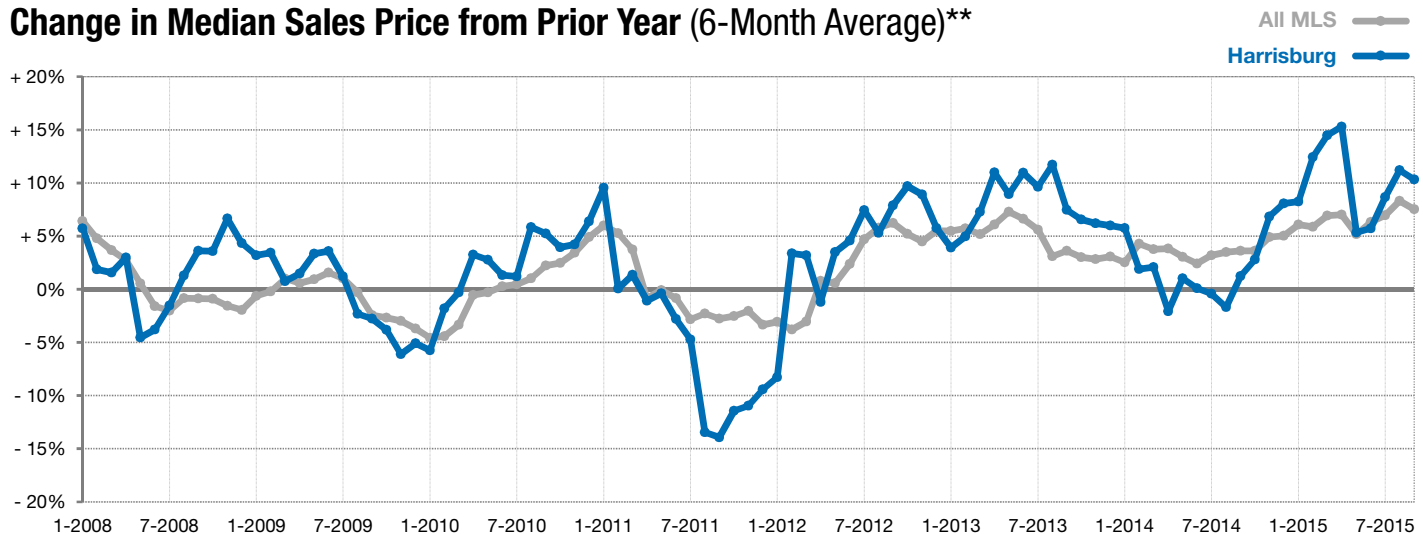
■ 2014 ■ 2015

Year to Date

■ 2014 ■ 2015



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 6, 2015. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.