

Local Market Update – September 2015

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Hartford

+ 50.0% **+ 100.0%** **- 13.5%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Minnehaha County, SD

September

Year to Date

	2014	2015	+ / -	2014	2015	+ / -
New Listings	4	6	+ 50.0%	63	75	+ 19.0%
Closed Sales	4	8	+ 100.0%	42	51	+ 21.4%
Median Sales Price*	\$163,000	\$141,000	- 13.5%	\$170,450	\$173,000	+ 1.5%
Average Sales Price*	\$194,000	\$160,675	- 17.2%	\$184,640	\$190,504	+ 3.2%
Percent of Original List Price Received*	96.2%	98.3%	+ 2.1%	97.1%	98.2%	+ 1.1%
Average Days on Market Until Sale	110	77	- 30.0%	108	100	- 6.9%
Inventory of Homes for Sale	27	21	- 22.2%	--	--	--
Months Supply of Inventory	5.9	3.8	- 36.7%	--	--	--

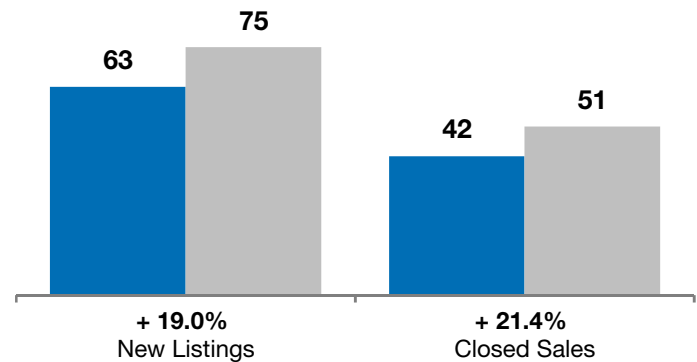
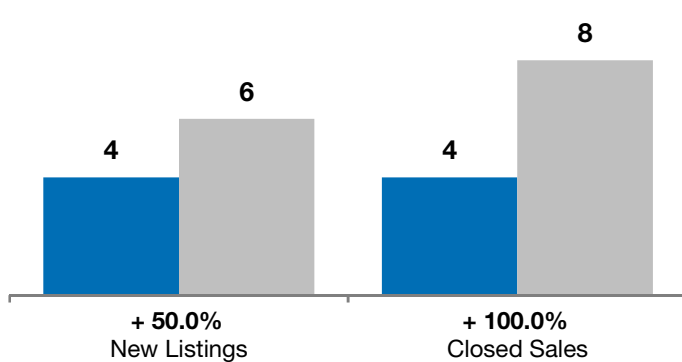
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

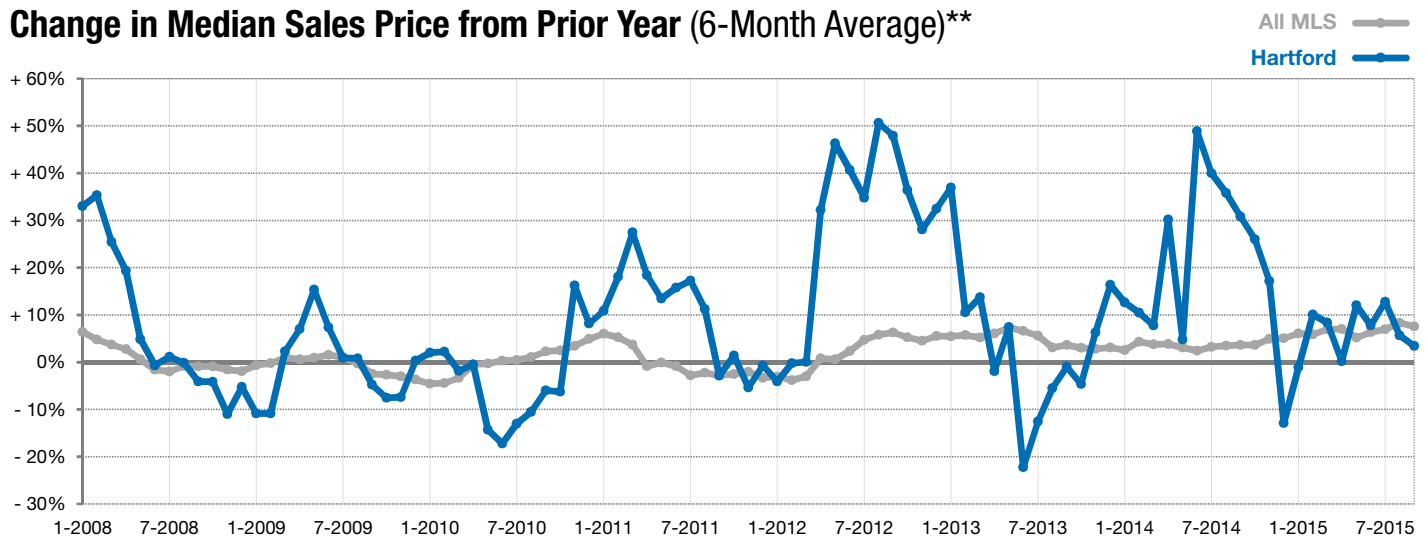
■ 2014 ■ 2015

Year to Date

■ 2014 ■ 2015



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 6, 2015. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.