

Local Market Update – October 2015

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Beresford

0.0%

Change in
New Listings

+ 300.0%

Change in
Closed Sales

- 58.1%

Change in
Median Sales Price

Union County, SD

October

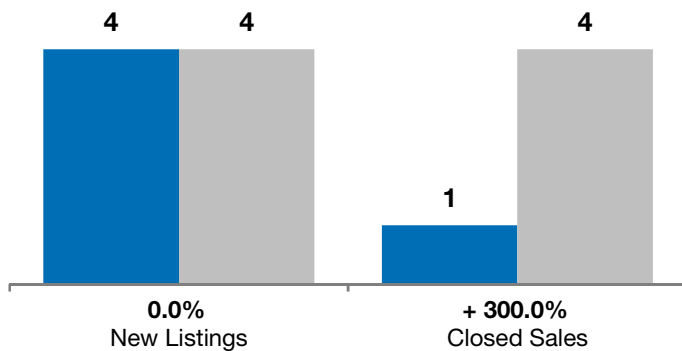
Year to Date

	2014	2015	+ / -	2014	2015	+ / -
New Listings	4	4	0.0%	38	50	+ 31.6%
Closed Sales	1	4	+ 300.0%	20	24	+ 20.0%
Median Sales Price*	\$270,000	\$113,000	- 58.1%	\$115,000	\$113,000	- 1.7%
Average Sales Price*	\$270,000	\$117,600	- 56.4%	\$135,545	\$116,971	- 13.7%
Percent of Original List Price Received*	93.4%	95.0%	+ 1.7%	92.8%	95.5%	+ 3.0%
Average Days on Market Until Sale	393	102	- 74.1%	157	145	- 7.8%
Inventory of Homes for Sale	20	20	0.0%	--	--	--
Months Supply of Inventory	9.5	6.3	- 34.0%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

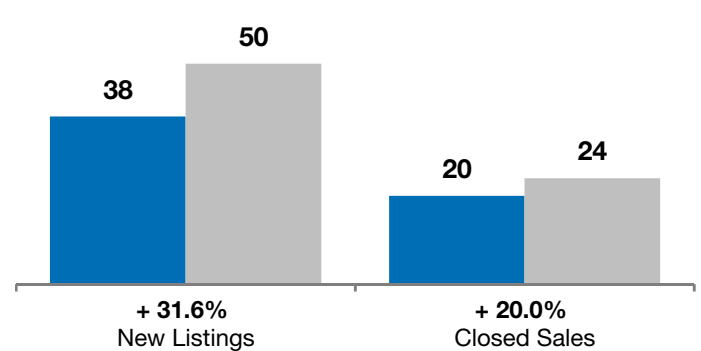
October

■ 2014 ■ 2015

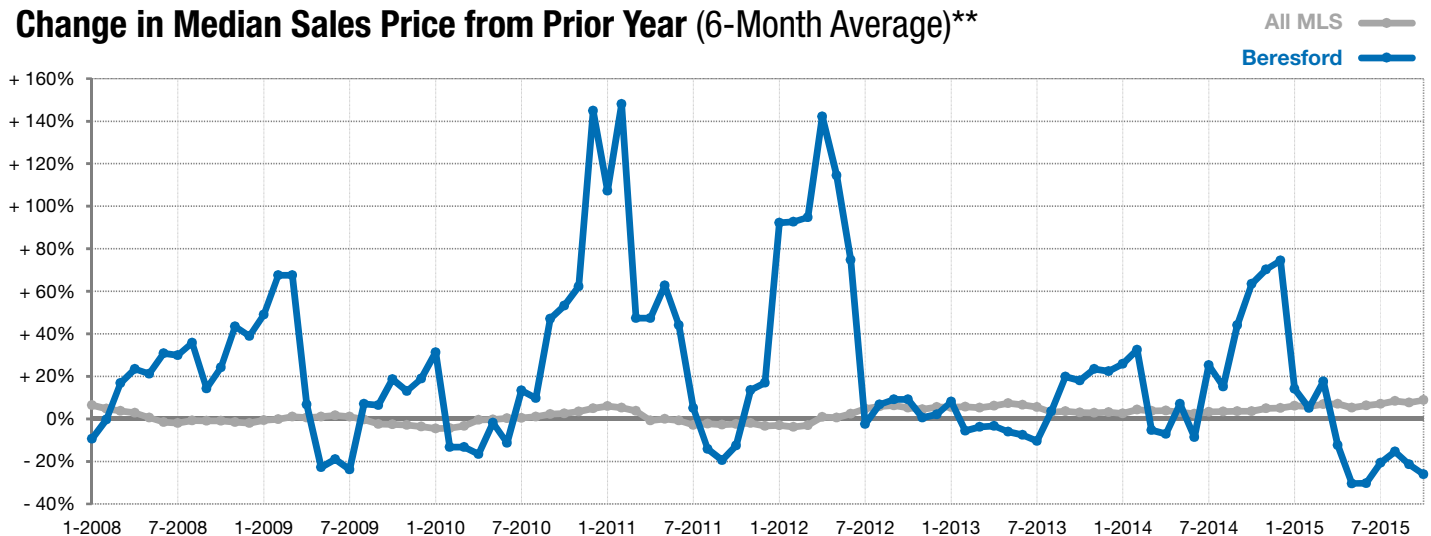


Year to Date

■ 2014 ■ 2015



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 5, 2015. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.