Local Market Update – October 2015

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Dell Rapids

+ 100.0%

- 42.9%

- 2.0%

Change in New Listings

October

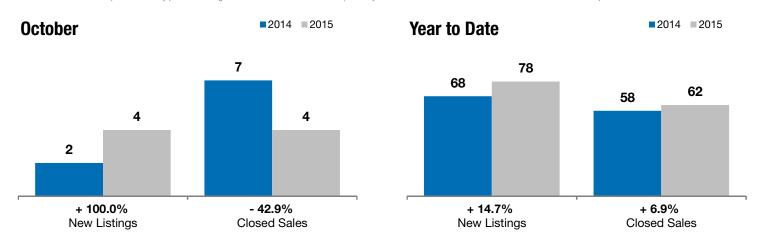
Change in Closed Sales

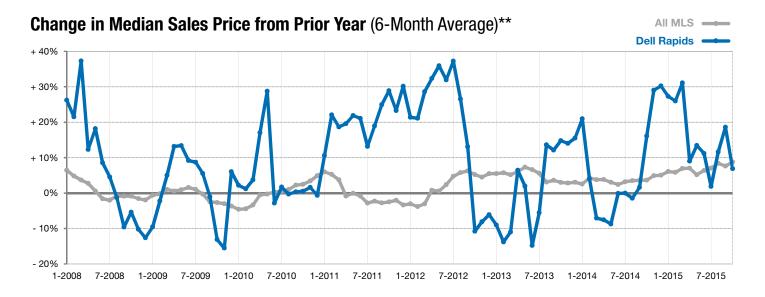
Change in **Median Sales Price**

Vear to Date

| Minnehaha County, SD | Octobei | | | rear to Date | | |
|--|-----------|-----------|----------|--------------|-----------|---------|
| | 2014 | 2015 | +/- | 2014 | 2015 | +/- |
| New Listings | 2 | 4 | + 100.0% | 68 | 78 | + 14.7% |
| Closed Sales | 7 | 4 | - 42.9% | 58 | 62 | + 6.9% |
| Median Sales Price* | \$130,000 | \$127,400 | - 2.0% | \$145,450 | \$155,800 | + 7.1% |
| Average Sales Price* | \$132,150 | \$140,450 | + 6.3% | \$154,555 | \$183,258 | + 18.6% |
| Percent of Original List Price Received* | 93.2% | 98.3% | + 5.5% | 97.3% | 98.2% | + 1.0% |
| Average Days on Market Until Sale | 90 | 62 | - 31.1% | 109 | 102 | - 6.4% |
| Inventory of Homes for Sale | 32 | 18 | - 43.8% | | | |
| Months Supply of Inventory | 6.6 | 2.5 | - 61.7% | | | |

^{*} Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 5, 2015. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.