

Local Market Update – October 2015

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Harrisburg

- 9.5%

Change in
New Listings

- 63.6%

Change in
Closed Sales

- 4.5%

Change in
Median Sales Price

Lincoln County, SD

October

Year to Date

	2014	2015	+ / -	2014	2015	+ / -
New Listings	21	19	- 9.5%	223	216	- 3.1%
Closed Sales	22	8	- 63.6%	154	163	+ 5.8%
Median Sales Price*	\$187,950	\$179,500	- 4.5%	\$169,950	\$189,900	+ 11.7%
Average Sales Price*	\$240,870	\$202,819	- 15.8%	\$189,086	\$208,993	+ 10.5%
Percent of Original List Price Received*	97.3%	99.0%	+ 1.7%	98.7%	99.4%	+ 0.7%
Average Days on Market Until Sale	94	74	- 21.6%	79	83	+ 5.0%
Inventory of Homes for Sale	62	53	- 14.5%	--	--	--
Months Supply of Inventory	4.6	3.3	- 28.2%	--	--	--

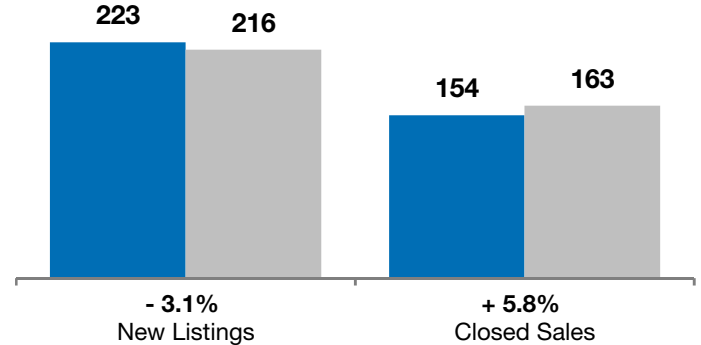
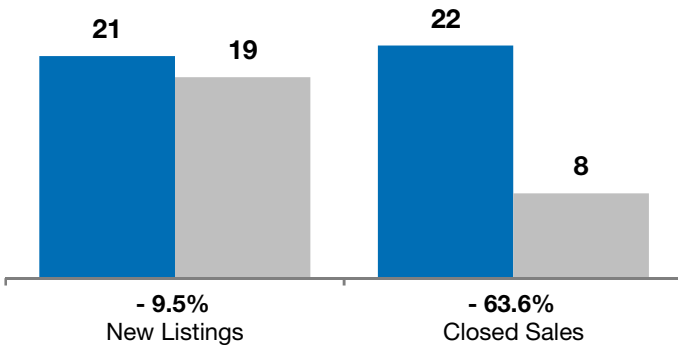
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

October

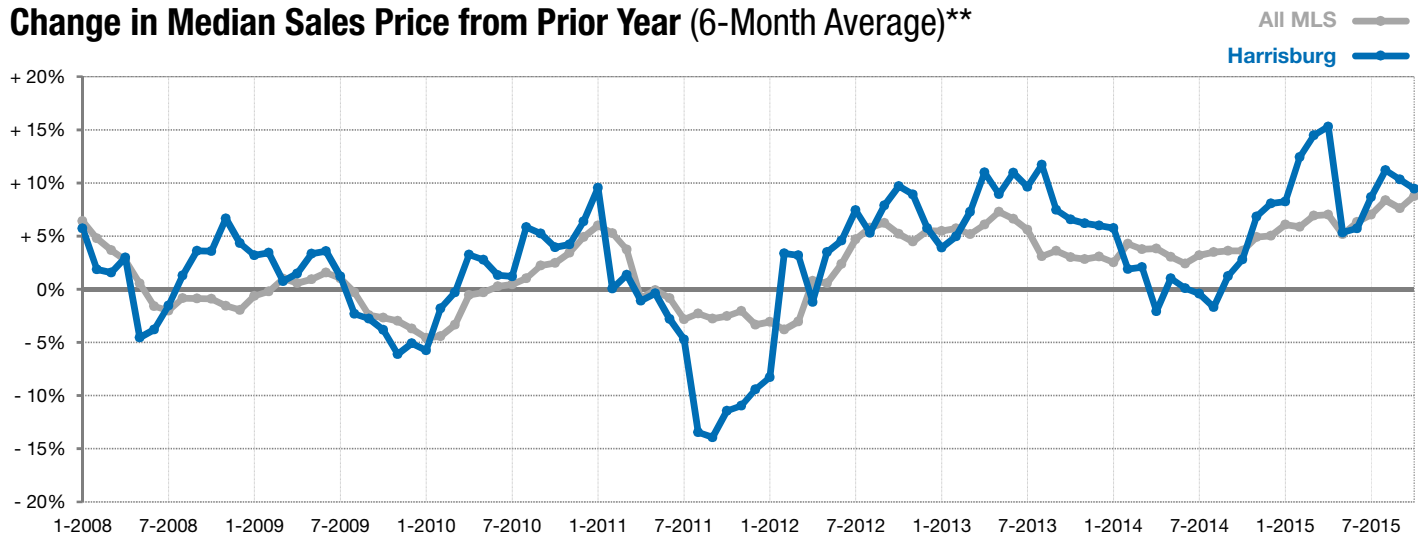
■ 2014 ■ 2015

Year to Date

■ 2014 ■ 2015



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 5, 2015. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.