

# Local Market Update – October 2015

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



## Hartford

**- 50.0%**

Change in  
New Listings

**+ 57.1%**

Change in  
Closed Sales

**+ 23.3%**

Change in  
Median Sales Price

Minnehaha County, SD

### October

### Year to Date

	2014	2015	+ / -	2014	2015	+ / -
New Listings	4	2	- 50.0%	67	77	+ 14.9%
Closed Sales	7	11	+ 57.1%	49	62	+ 26.5%
Median Sales Price*	\$162,000	\$199,682	+ 23.3%	\$166,000	\$180,000	+ 8.4%
Average Sales Price*	\$159,657	\$214,198	+ 34.2%	\$181,071	\$194,708	+ 7.5%
Percent of Original List Price Received*	98.0%	99.1%	+ 1.2%	97.2%	98.3%	+ 1.1%
Average Days on Market Until Sale	184	77	- 58.4%	119	96	- 19.0%
Inventory of Homes for Sale	22	13	- 40.9%	--	--	--
Months Supply of Inventory	4.6	2.3	- 49.8%	--	--	--

\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

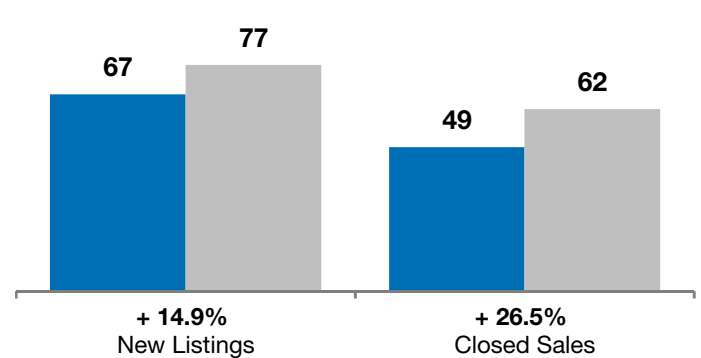
### October

■ 2014 ■ 2015

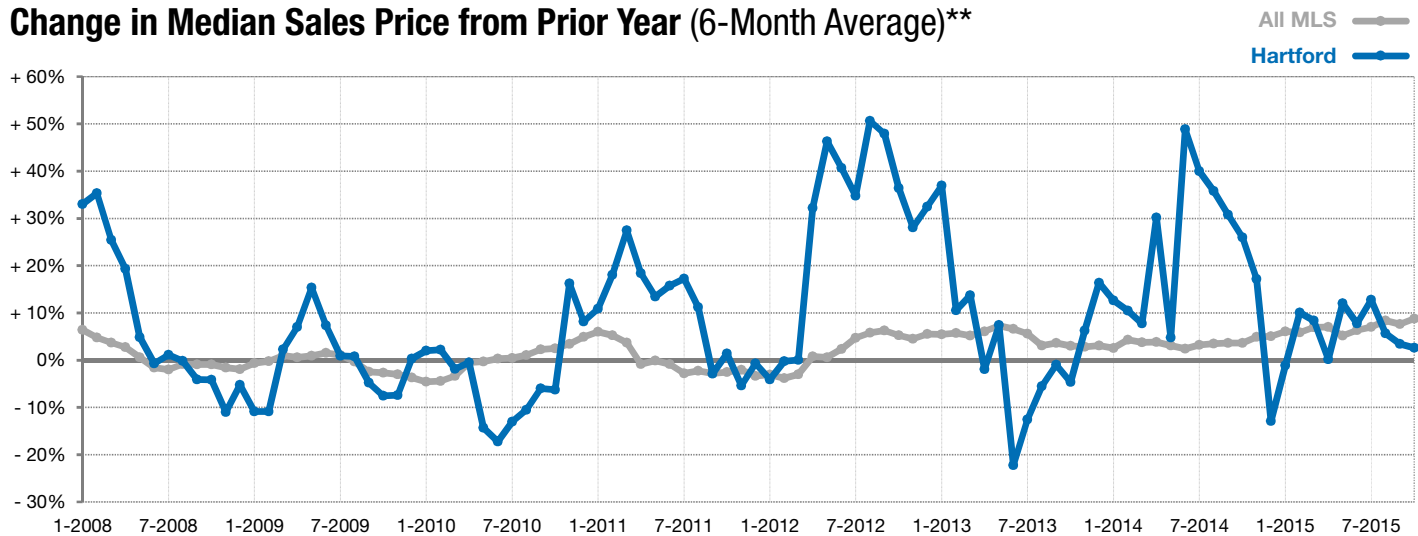


### Year to Date

■ 2014 ■ 2015



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 5, 2015. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.