

Local Market Update – November 2015

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Beresford

- 75.0%

Change in
New Listings

+ 33.3%

Change in
Closed Sales

+ 24.1%

Change in
Median Sales Price

Union County, SD

November

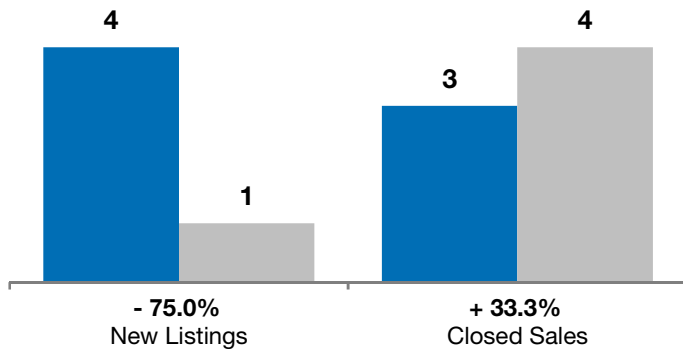
Year to Date

	2014	2015	+ / -	2014	2015	+ / -
New Listings	4	1	- 75.0%	42	51	+ 21.4%
Closed Sales	3	4	+ 33.3%	23	28	+ 21.7%
Median Sales Price*	\$85,000	\$105,500	+ 24.1%	\$113,000	\$111,250	- 1.5%
Average Sales Price*	\$163,000	\$150,350	- 7.8%	\$139,126	\$121,739	- 12.5%
Percent of Original List Price Received*	97.5%	94.6%	- 3.0%	93.4%	95.4%	+ 2.1%
Average Days on Market Until Sale	64	108	+ 70.0%	145	140	- 3.6%
Inventory of Homes for Sale	20	14	- 30.0%	--	--	--
Months Supply of Inventory	9.1	4.2	- 54.2%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

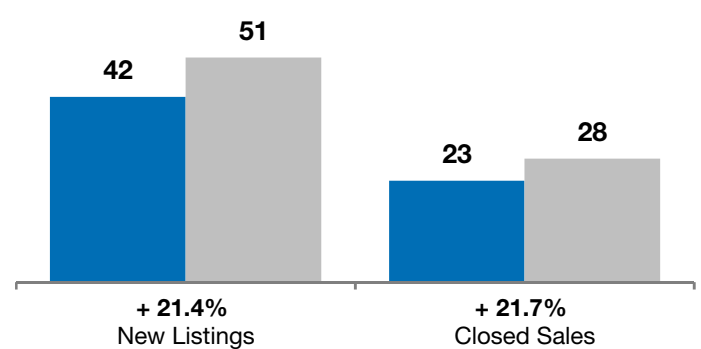
November

■ 2014 ■ 2015

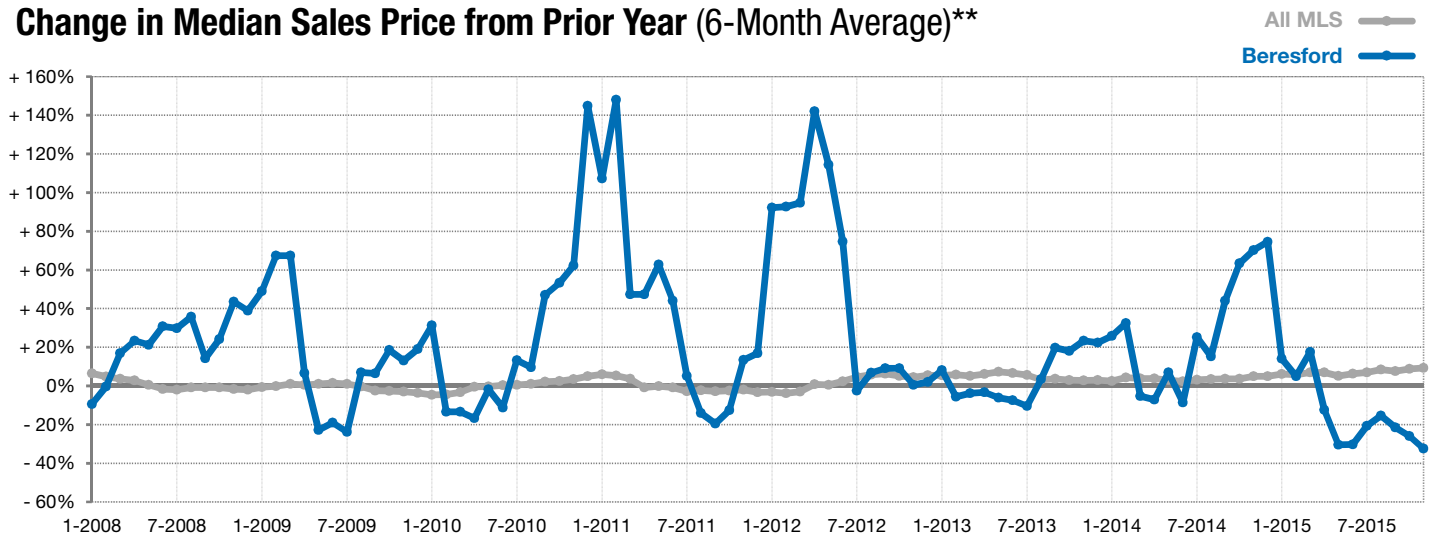


Year to Date

■ 2014 ■ 2015



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 4, 2015. All data from RASE Multiple Listing Service. | Powered by ShowingTime 10K.