

Local Market Update – November 2015

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Hartford

+ 33.3%

Change in
New Listings

0.0%

Change in
Closed Sales

+ 10.6%

Change in
Median Sales Price

Minnehaha County, SD

November

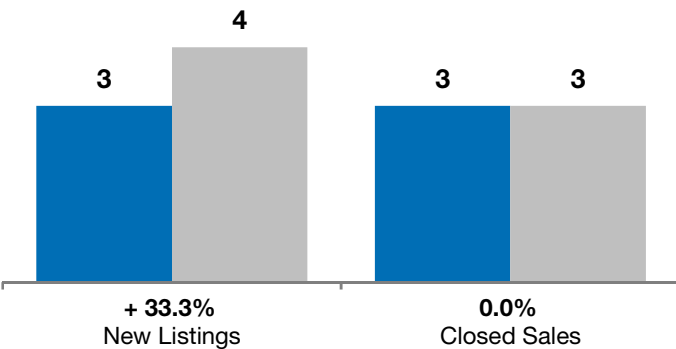
Year to Date

	2014	2015	+ / -	2014	2015	+ / -
New Listings	3	4	+ 33.3%	70	81	+ 15.7%
Closed Sales	3	3	0.0%	52	65	+ 25.0%
Median Sales Price*	\$159,900	\$176,808	+ 10.6%	\$164,500	\$180,000	+ 9.4%
Average Sales Price*	\$183,467	\$185,451	+ 1.1%	\$181,210	\$194,281	+ 7.2%
Percent of Original List Price Received*	95.3%	99.4%	+ 4.4%	97.1%	98.4%	+ 1.3%
Average Days on Market Until Sale	84	134	+ 58.5%	117	98	- 16.2%
Inventory of Homes for Sale	20	14	- 30.0%	--	--	--
Months Supply of Inventory	4.3	2.5	- 42.7%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

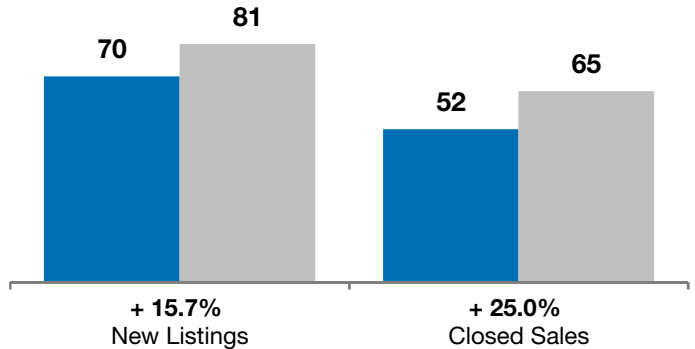
November

■ 2014 ■ 2015

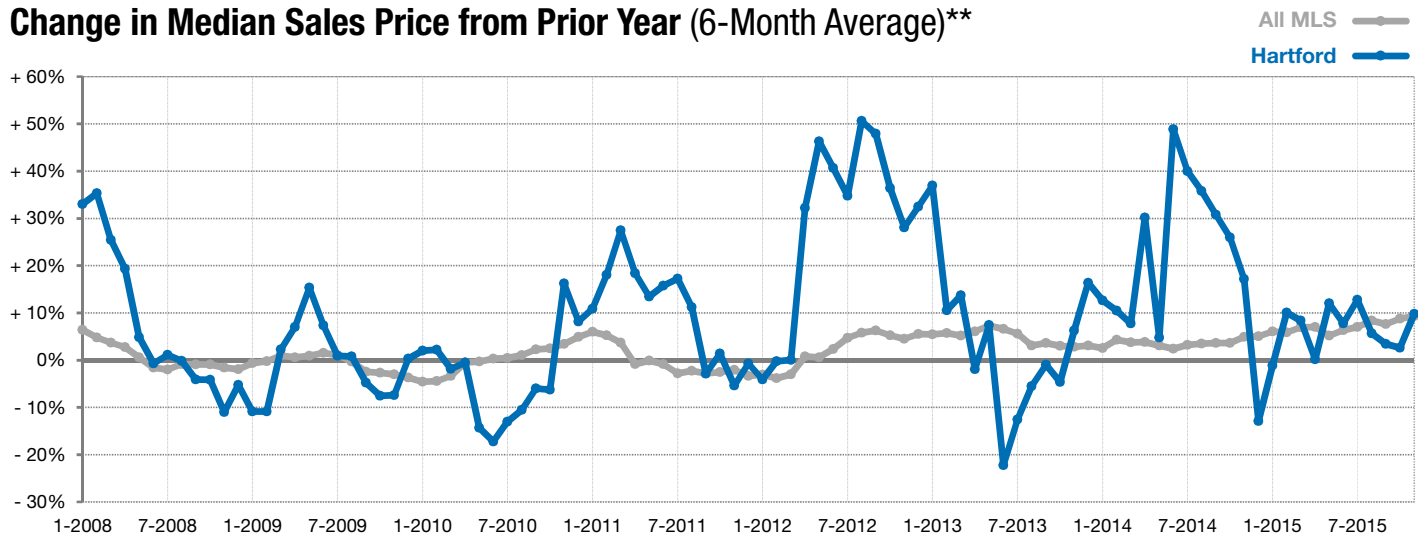


Year to Date

■ 2014 ■ 2015



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 4, 2015. All data from RASE Multiple Listing Service. | Powered by ShowingTime 10K.