

Local Market Update – November 2015

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Lennox

Lincoln County, SD

0.0%

Change in
New Listings

+ 100.0%

Change in
Closed Sales

- 11.3%

Change in
Median Sales Price

November

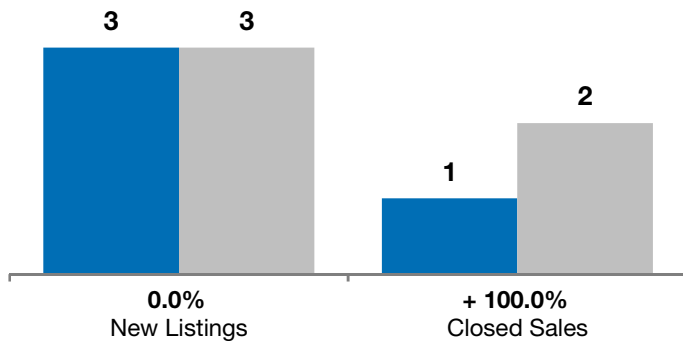
Year to Date

| | 2014 | 2015 | + / - | 2014 | 2015 | + / - |
|--|-----------|------------------|----------|-----------|------------------|---------|
| New Listings | 3 | 3 | 0.0% | 55 | 48 | - 12.7% |
| Closed Sales | 1 | 2 | + 100.0% | 34 | 36 | + 5.9% |
| Median Sales Price* | \$146,000 | \$129,500 | - 11.3% | \$133,500 | \$149,000 | + 11.6% |
| Average Sales Price* | \$146,000 | \$129,500 | - 11.3% | \$149,082 | \$168,382 | + 12.9% |
| Percent of Original List Price Received* | 97.3% | 97.0% | - 0.3% | 98.0% | 97.9% | - 0.1% |
| Average Days on Market Until Sale | 50 | 142 | + 183.0% | 67 | 94 | + 41.6% |
| Inventory of Homes for Sale | 14 | 12 | - 14.3% | -- | -- | -- |
| Months Supply of Inventory | 4.8 | 3.5 | - 27.0% | -- | -- | -- |

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

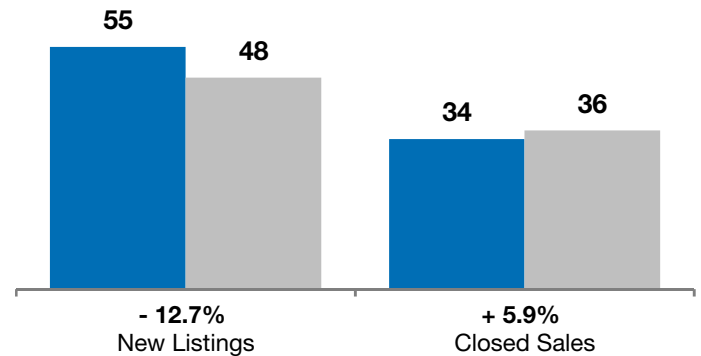
November

■ 2014 ■ 2015

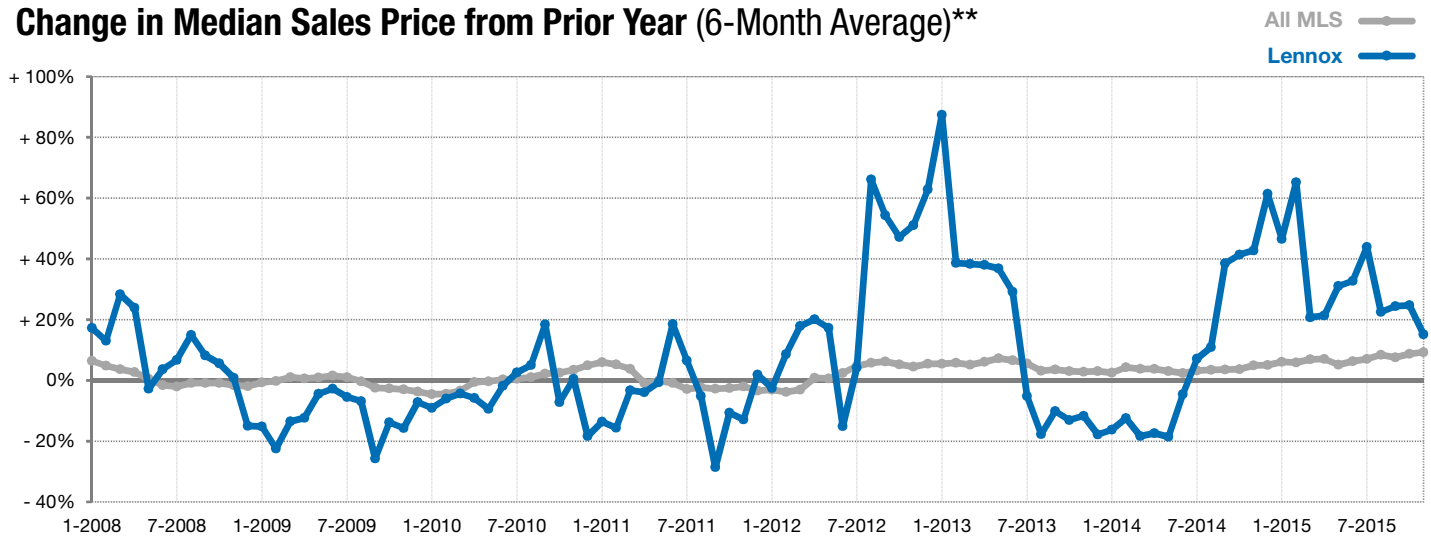


Year to Date

■ 2014 ■ 2015



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 4, 2015. All data from RASE Multiple Listing Service. | Powered by ShowingTime 10K.