

Local Market Update – January 2016

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Beresford

- 66.7%

Change in
New Listings

- 50.0%

Change in
Closed Sales

+ 442.6%

Change in
Median Sales Price

Union County, SD

January

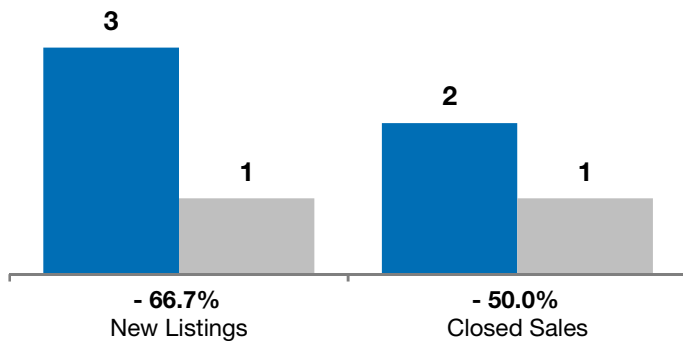
Year to Date

	2015	2016	+ / -	2015	2016	+ / -
New Listings	3	1	- 66.7%	3	1	- 66.7%
Closed Sales	2	1	- 50.0%	2	1	- 50.0%
Median Sales Price*	\$35,000	\$189,900	+ 442.6%	\$35,000	\$189,900	+ 442.6%
Average Sales Price*	\$35,000	\$189,900	+ 442.6%	\$35,000	\$189,900	+ 442.6%
Percent of Original List Price Received*	107.8%	100.0%	- 7.3%	107.8%	100.0%	- 7.3%
Average Days on Market Until Sale	69	164	+ 137.7%	69	164	+ 137.7%
Inventory of Homes for Sale	16	10	- 37.5%	--	--	--
Months Supply of Inventory	6.4	3.2	- 49.4%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

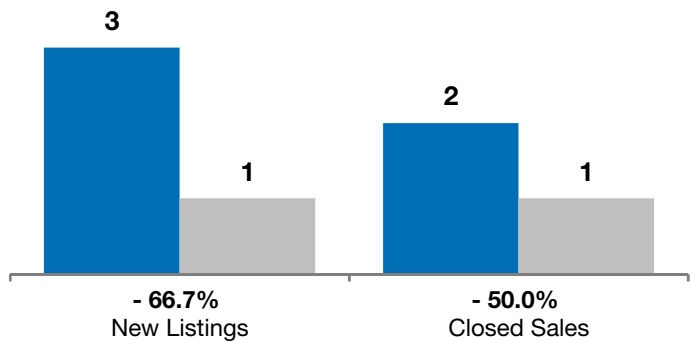
January

■ 2015 ■ 2016

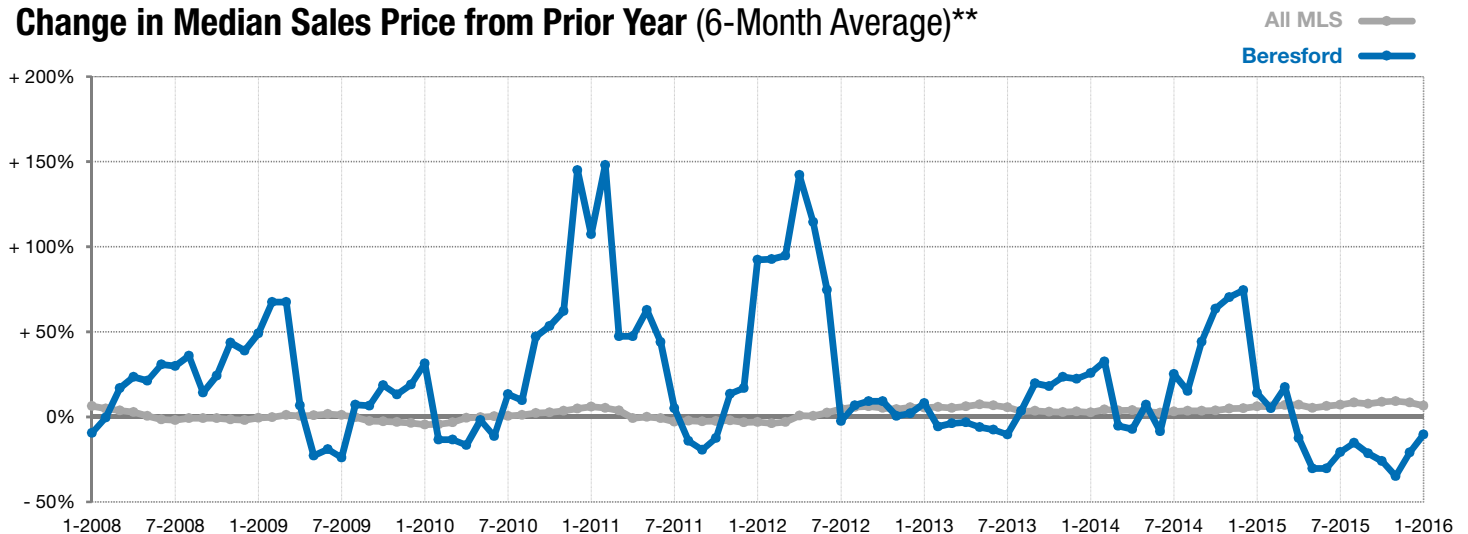


Year to Date

■ 2015 ■ 2016



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 4, 2016. All data from RASE Multiple Listing Service. | Powered by ShowingTime 10K.