## Local Market Update – January 2016

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



2015 2016

	<b>- 42.9%</b>	- 83.3%	- 75.7%
Canton	Change in	Change in	Change in
Gailloii	New Listings	Closed Sales	Median Sales Price
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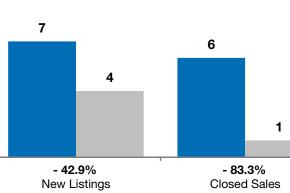
Lincoln County, SD	January			Year to Date			
	2015	2016	+/-	2015	2016	+/-	
New Listings	7	4	- 42.9%	7	4	- 42.9%	
Closed Sales	6	1	- 83.3%	6	1	- 83.3%	
Median Sales Price*	\$142,000	\$34,500	- 75.7%	\$142,000	\$34,500	- 75.7%	
Average Sales Price*	\$168,933	\$34,500	- 79.6%	\$168,933	\$34,500	- 79.6%	
Percent of Original List Price Received*	99.5%	100.0%	+ 0.5%	99.5%	100.0%	+ 0.5%	
Average Days on Market Until Sale	115	69	- 40.2%	115	69	- 40.2%	
Inventory of Homes for Sale	25	11	- 56.0%				
Months Supply of Inventory	8.1	2.4	- 70.9%				
* Does not account for list prices from any previous listing contracts or seller concessions.	Activity for one month can sometimes look extreme due to small sample size.						

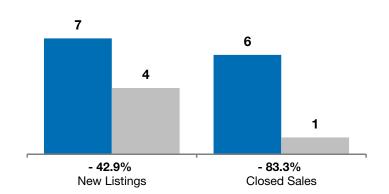
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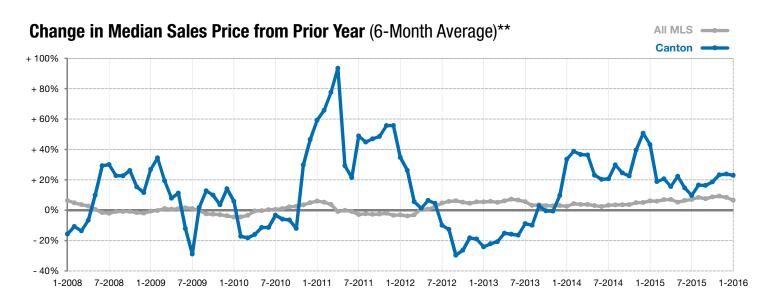
Year to Date

■2015 ■2016









\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 4, 2016. All data from RASE Multiple Listing Service. | Powered by ShowingTime 10K.