Local Market Update – February 2016

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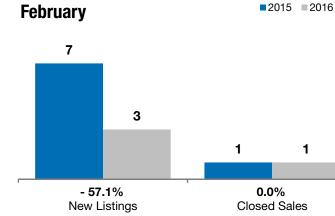


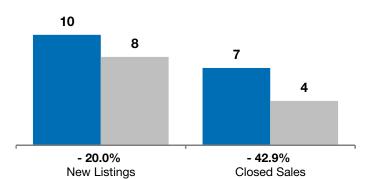
2015 2016

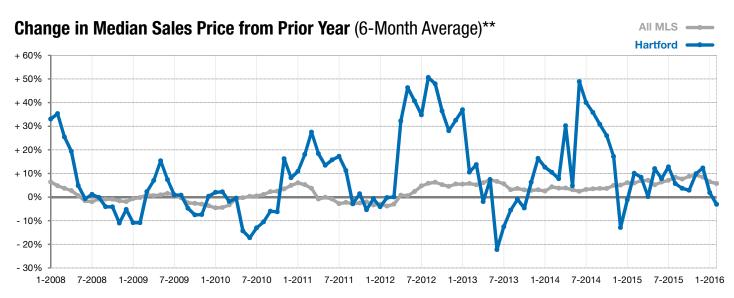
	- 57.1%	0.0%	+ 645.5%	
Hartford	Change in	Change in	Change in	
Παιιυια	New Listings	Closed Sales	Median Sales Price	

Minnehaha County, SD	I	February			Year to Date			
	2015	2016	+/-	2015	2016	+/-		
New Listings	7	3	- 57.1%	10	8	- 20.0%		
Closed Sales	1	1	0.0%	7	4	- 42.9%		
Median Sales Price*	\$55,000	\$410,000	+ 645.5%	\$220,000	\$228,000	+ 3.6%		
Average Sales Price*	\$55,000	\$410,000	+ 645.5%	\$202,929	\$239,000	+ 17.8%		
Percent of Original List Price Received*	88.3%	88.7%	+ 0.5%	96.1%	96.8%	+ 0.7%		
Average Days on Market Until Sale	16	150	+ 837.5%	160	73	- 54.6%		
Inventory of Homes for Sale	16	12	- 25.0%					
Months Supply of Inventory	3.5	2.1	- 40.7%					
* Does not account for list prices from any previous listing contracts or seller conce	essions. Activity for one m	Activity for one month can sometimes look extreme due to small sample size.						

Year to Date







** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their