## **Local Market Update – February 2016**

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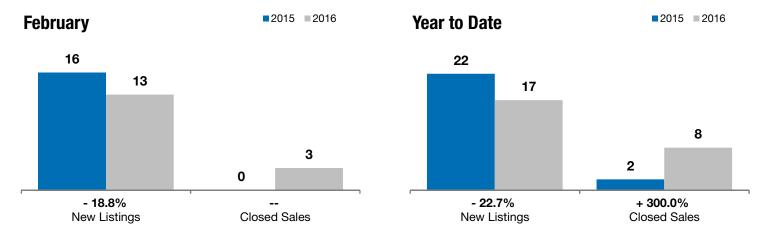
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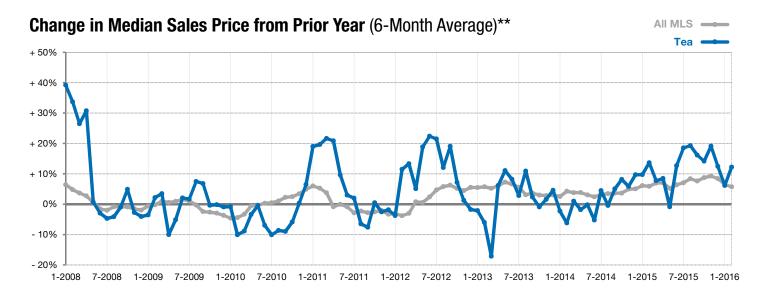
Change in New Listings Change in Closed Sales

Change in Median Sales Price

Lincoln County, SD	February			Year to Date		
	2015	2016	+/-	2015	2016	+/-
New Listings	16	13	- 18.8%	22	17	- 22.7%
Closed Sales	0	3		2	8	+ 300.0%
Median Sales Price*	\$0	\$240,000		\$139,500	\$250,000	+ 79.2%
Average Sales Price*	\$0	\$238,300		\$139,500	\$245,213	+ 75.8%
Percent of Original List Price Received*	0.0%	93.7%		99.5%	96.8%	- 2.8%
Average Days on Market Until Sale	0	265		69	165	+ 138.8%
Inventory of Homes for Sale	34	28	- 17.6%			
Months Supply of Inventory	4.4	2.8	- 36.9%			

<sup>\*</sup> Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





<sup>\*\*</sup> Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 4, 2016. All data from RASE Multiple Listing Service. | Powered by ShowingTime 10K.